

Local Market Update for July 2016

This is a research tool provided by the Greater Albuquerque Association of REALTORS®.



87109

| Single-Family Detached | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2015 | 2016 | Percent Change | Thru 7-2015 | Thru 7-2016 | Percent Change |
| New Listings | 54 | 53 | - 1.9% | 308 | 312 | + 1.3% |
| Pending Sales | 29 | 38 | + 31.0% | 205 | 222 | + 8.3% |
| Closed Sales | 39 | 29 | - 25.6% | 192 | 191 | - 0.5% |
| Days on Market Until Sale | 30 | 37 | + 23.3% | 49 | 46 | - 6.1% |
| Median Sales Price* | \$225,000 | \$230,500 | + 2.4% | \$220,750 | \$235,000 | + 6.5% |
| Average Sales Price* | \$239,349 | \$246,044 | + 2.8% | \$239,449 | \$252,104 | + 5.3% |
| Percent of List Price Received* | 97.6% | 97.3% | - 0.3% | 97.1% | 97.6% | + 0.5% |
| Inventory of Homes for Sale | 90 | 92 | + 2.2% | -- | -- | -- |
| Months Supply of Inventory | 3.4 | 3.4 | 0.0% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

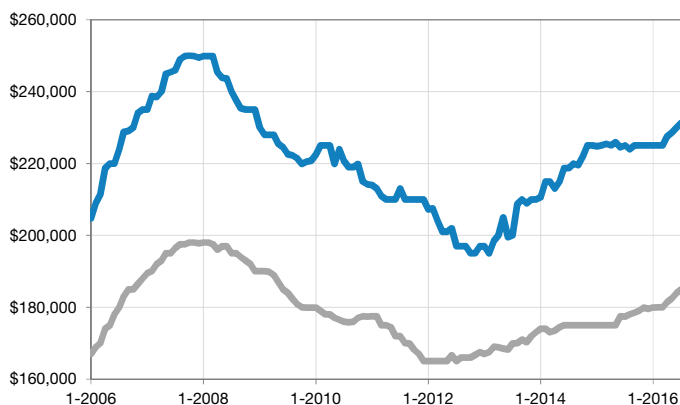
| Single-Family Attached | July | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2015 | 2016 | Percent Change | Thru 7-2015 | Thru 7-2016 | Percent Change |
| New Listings | 20 | 17 | - 15.0% | 104 | 118 | + 13.5% |
| Pending Sales | 19 | 16 | - 15.8% | 71 | 81 | + 14.1% |
| Closed Sales | 13 | 11 | - 15.4% | 61 | 68 | + 11.5% |
| Days on Market Until Sale | 94 | 35 | - 62.8% | 84 | 61 | - 27.4% |
| Median Sales Price* | \$160,000 | \$149,900 | - 6.3% | \$145,400 | \$146,500 | + 0.8% |
| Average Sales Price* | \$133,469 | \$139,036 | + 4.2% | \$138,974 | \$135,969 | - 2.2% |
| Percent of List Price Received* | 95.4% | 97.5% | + 2.2% | 95.8% | 96.5% | + 0.7% |
| Inventory of Homes for Sale | 48 | 36 | - 25.0% | -- | -- | -- |
| Months Supply of Inventory | 4.9 | 3.7 | - 24.5% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

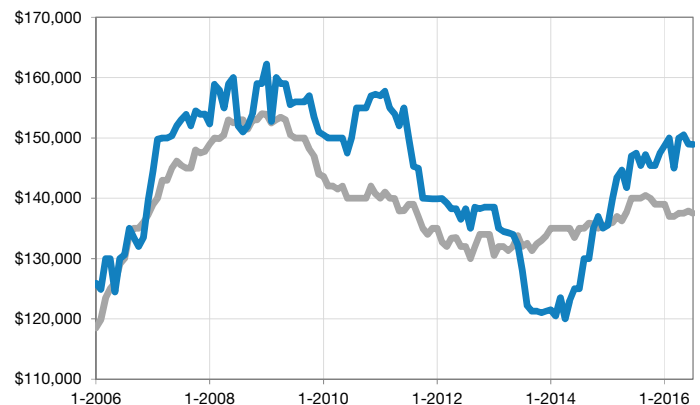
All MLS —
87109 —



Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation

All MLS —
87109 —



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.