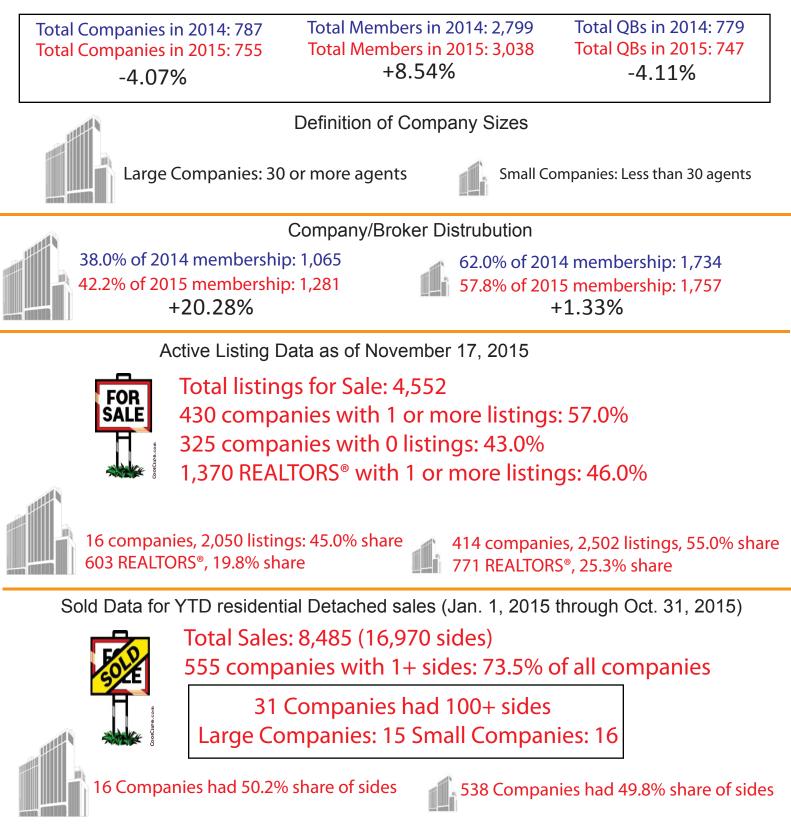
GAAR Report

Membership and Sales Counts

Large/Small Company Comparisons

Report data is from 2014: BLUE Report data is from 2015: RED



SOURCE: Greater Albuquerque Association of REALTORS [®].. Membership and Office counts obtained on Nov 17, 2014 and Nov. 17, 2015. Active listing and Sales data obtained on 11/17/2015 and is only reflective of Residential Detached homes in our market area.

GAAR Report

2015 Broker Sales* Ranking

Total Sales: 8,485 (Jan 1 thru Oct 31, 2015) Total Brokers with one or more sides: 2,087 (67.6% of membership)

Busea off Residential Sales offy		
		% of Total
Sales Count	Broker Count	Membership
200-299	1	0.03%
100-199	6	0.2%
75-99	10	0.3%
50-74	14	0.5%
30-49	52	1.7%
20-29	101	3.3%
15-19	119	3.9%
10-14	208	6.7%
9	59	1.9%
8	69	2.2%
7	78	2.5%
6	140	4.5%
5	123	4.0%
4	153	5.0%
3	226	7.3%
2	288	9.3%
1	440	14.2%
0	1,002	32.4%

Based on Residential Sales only

* Sales include both Listing and Selling Sides

SOURCE: Greater Albuquerque Association of REALTORS [®]. Southwest MLS data deemed reliable but not guaranteed. Sales information obtained from the MLS on 11/17/15.

Broker Count with more than

\$2.519 million in

10 sales. 511 agents (16.8%) 11,579 Sides (68.23%)

volume. (68.7%)