

GAAR Report

Membership and Sales Counts

Large/Small Company Comparisons

Report data is from 2014: BLUE

Report data is from 2015: RED

Total Companies in 2014: 787
Total Companies in 2015: 755
-4.07%

Total Members in 2014: 2,799
Total Members in 2015: 3,038
+8.54%

Total QBs in 2014: 779
Total QBs in 2015: 747
-4.11%



Large Companies: 30 or more agents



Small Companies: Less than 30 agents

Definition of Company Sizes



38.0% of 2014 membership: 1,065
42.2% of 2015 membership: 1,281
+20.28%



62.0% of 2014 membership: 1,734
57.8% of 2015 membership: 1,757
+1.33%

Company/Broker Distribution

Active Listing Data as of November 17, 2015



Total listings for Sale: 4,552
430 companies with 1 or more listings: 57.0%
325 companies with 0 listings: 43.0%
1,370 REALTORS® with 1 or more listings: 46.0%



16 companies, 2,050 listings: 45.0% share
603 REALTORS®, 19.8% share



414 companies, 2,502 listings, 55.0% share
771 REALTORS®, 25.3% share

Sold Data for YTD residential Detached sales (Jan. 1, 2015 through Oct. 31, 2015)



Total Sales: 8,485 (16,970 sides)
555 companies with 1+ sides: 73.5% of all companies

31 Companies had 100+ sides
Large Companies: 15 Small Companies: 16



16 Companies had 50.2% share of sides



538 Companies had 49.8% share of sides

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2015 Broker Sales* Ranking

Total Sales: 8,485 (Jan 1 thru Oct 31, 2015)

Total Brokers with one or more sides: 2,087 (67.6% of membership)

Based on Residential Sales only

Sales Count	Broker Count	% of Total Membership
200-299	1	0.03%
100-199	6	0.2%
75-99	10	0.3%
50-74	14	0.5%
30-49	52	1.7%
20-29	101	3.3%
15-19	119	3.9%
10-14	208	6.7%
9	59	1.9%
8	69	2.2%
7	78	2.5%
6	140	4.5%
5	123	4.0%
4	153	5.0%
3	226	7.3%
2	288	9.3%
1	440	14.2%
0	1,002	32.4%

Broker Count
with more than
10 sales.
511 agents
(16.8%)
11,579 Sides
(68.23%)
\$2.519 million in
volume.
(68.7%)

* Sales include both Listing and Selling Sides