



2016 MEMBER RECOGNITION AWARDS

Awards Categories & Nomination Forms

REALTOR® Members are invited to submit nominations for the following awards:

◆ 2016 REALTOR® of the Year	◆ 2016 Sales Manager of the Year
◆ 2016 C.O. Nelson Award	◆ 2016 Rookie of the Year
◆ 2016 Salesperson of the Year	◆ 2016 GAAR/Security Escrow Scholarship

Nomination forms must be submitted to the person indicated at the bottom of the nomination form by **February 3, 2017**. Ballots received after that date may not be eligible for consideration. REALTOR® Members may submit only one nomination per award and must sign the nomination form.

Award winners will be announced at the 96th Annual Greater Albuquerque Association of REALTORS® Awards Gala at the Albuquerque Museum, March 3, 2017.

More information about this event will be communicated soon.

96th Annual GAAR Awards Gala
March 3, 2017, 6:00 pm -10:00 pm
Albuquerque Museum
2000 Mountain Rd NW
Albuquerque, NM 87102



Nomination Category: REALTOR® of the Year

Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, RANM, and NAR
- 2 Must exhibit a consistently high degree of professionalism.
- 3 Must be actively involved in the REALTOR® organization on a local, state and/or national level through service on committees, Boards, special projects and initiatives, etc.
- 4 Must demonstrate professional accomplishments and contributions to the community.

Nominee: _____

Company: _____

List local, state, or national association activities and contributions in 2016:

List significant accomplishments stating why you believe this individual should be considered for this award:

List civic activities and contributions to the community in 2016:

Does this person:

- | | |
|---|---|
| ☐ Encourage professional behavior? | ☐ Offer ideas? |
| ☐ Share critical knowledge? | ☐ Share experiences? |
| ☐ Offer encouragement? | ☐ Teach by example? |
| ☐ Make him/herself available? | |

Please feel free to attach additional information or documentation:

Your name: (please print): _____

Your email: _____

Your phone #: _____

Please email mail or hand deliver:

Email: nominations@gaar.com

Mail: 1635 University Blvd. NE, Albuquerque, NM 87102

Nomination Deadline is February 3, 2017



Past REALTOR[®] of the Year Winners

1953	C.O.	Nelson	1984	John	Henderson III
1954	Sam	Brown	1985	Douglas	Vaughan
1955	Charles	Williams	1986	Robin	Dyche
1956	Don	Weagley	1987	Betty	Ostrower
1957	George	Walker	1988	William	Campbell, Sr.
1958	Arthur	Welsh	1989	James (Jim)	Fisher
1959	C.K. "Budd"	Redd	1990	Louis	Tulga
1960	Paul	Batsl	1991	Annette	Huff
1961	Jack	Clifford	1992	Margo	Gordon
1962	Bill	Brown	1993	Earl	Greer
1963	Keith	Burch	1994	Maryann	Bassett
1964	Roger	Cox	1995	Jim	Salazar
1965	Peter	McCanna	1996	Ida	Kelly
1966	John	McMullan	1997	William	Campbell, III
1967	Gene	Buescher	1998	Alan	Winkeljohn
1968	F.A. "Bud"	Lewis	1999	Jim	Maddox
1969	Sidney	Hertzmark	2000	Linda	Foster
1970	Willis	Smith	2001	John	Lewinger
1971	Jack	Stahl	2002	Violet	Gautsch
1972	Doyle	Pargin	2003	Connie	Ryan
1973	Bob	Grant	2004	Kurstin	Johnson
1974	Bill	Hooten	2005	Gerald	Campbell
1975	L.C.	Van Landingham	2006	Bill	Hallett
1976	Max	Mansur	2007	Peter	Parnegg
1977	Hannes	Parnegg	2008	Cathy	Colvin
1978	Brad	Huckabee	2009	Archie	Saiz
1979	Virginia	Clausen	2010	Marketta	Damonte
1980	Harold	Lukens	2011	Cathy	Olson
1981	Mil	Rockman	2012	Ric	Thom
1982	Tom	Schiffer	2013	Marc	Guggino
1983	Randall	Eakin	2014	Steve	Murtha
			2015	Mary	Romero

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Nomination Category: C.O. Nelson Award

C.O. Nelson was the first recipient of the REALTOR® of the Year Award in 1953 from the Albuquerque Board of REALTORS®. The C.O. Nelson Award is given annually to a REALTOR® member who demonstrates longevity in the profession and service to the REALTOR® Association at the local, state, and/or national level.

Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, RANM, and NAR.
- 2 Must have past and present service to the Greater Albuquerque Association of REALTORS®.
- 3 Must demonstrate longevity and extensive achievement in the profession.
- 4 Must consistently model professionalism.

Nominee: _____

Company: _____

List activities and contributions to local, state, or national associations:

Nominee's years in the Real Estate profession: _____

Please feel free to attach additional information or documentation.

Your name (print): _____

Your email: _____

Your phone #: _____

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Nomination Deadline is February 3, 2017



Past C.O. Nelson Winners

1986	C.O.	Nelson	2001	Don	Weagley
1987	Madelyn	Rathbun	2002	Charles	Williams
1988	Gene	Buescher	2003	Jack	Clifford
1989	Max	Mansur	2004	William	Campbell
1990	Sam	Brown	2005	Roger	Cox
1991	Virginia	Clausen	2006	Annette	Huff
1992	None		2007	Bill	Hooten
1993	None		2008	James (Jim)	Fisher
1994	Doyle	Pargin	2009	William	Campbell III
1995	John	McMullan	2010	Lou	Tulga
1996	Arthur	Welsh	2011	Harold	Lukens
1997	Mil	Rockman	2012	Jim	Maddox
1998	Martin	Eckert	2013	Maryann	Bassett
1999	Margo	Gordon	2014	Alan "Wink"	Winkeljohn
2000	Sibyl	Hendrix	2015	Kurstin	Johnson

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Nomination Category: Sales Person of the Year

Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, RANM, and NAR.
- 2 Must have actively participated in the REALTOR® organization on a local, state, or national level during 2016.
- 3 Must exhibit willingness to share professional knowledge and experience.
- 4 Must demonstrate a marked degree of professionalism and notable level of production.

Nominee: _____

Company: _____

Years licensed: _____

Years as a REALTOR®: _____

List local, state, or national association activities and contributions in 2016:

Annual Production: \$ _____

Please feel free to attach additional information or documentation.

Your name (print): _____

Your email: _____

Your phone #: _____

Please email mail or hand deliver:

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Nomination Deadline is February 3, 2017



Past Sales Person of the Year Winners

1953	John	Robinson	1985	Louis	Tulga
1954	Bud	Lewis	1986	Annette	Huff
1955	Steve	Blazick	1987	C. Earl	Greer
1956	Jim	Pierce	1988	Carol Ann	Sorensen
1957	Harmon	Guard	1989	William (Bill)	Campbell
1958	C.A.	Bobrschmidt	1990	Lynn	Martinez
1959	Bruce	Caird	1991	Ernest (Tim)	Cummins
1960	Leslie	Smith	1992	Georgia	Vrendenburgh
1961	Robert	Hay	1993	David	Walters
1962	Charles	Murphy	1994	Mary Ann	Fisher
1963	Leonard	Hartman	1995	Linda	Joyce
1964	John	Ray	1996	Ann	C De Baca
1965	Marshall	Barrett	1997	Laurie	Johnson
1966	Al	Receconi	1998	Bill	Hallett
1967	Myrle	Shurtleff	1999	Jan	Davis
1968	Kennith	Williams	2000	David	Huhn
1969	Harold	Birkenholtz	2001	Doni	Lazar
1970	Edwin	Haley	2002	Carol	Crawford
1971	Mike	O'Conner	2002	Cynthia	Harris
1972	J. Norman	Linton	2003	Barbara	Maddox
1973	Leonard	Elliott	2004	Cathy	Colvin
1974	Jerry	Heitzman	2005	Paul	Billingham
1975	Michael	McMullan	2006	Paul	Wilson
1976	Jim	Fisher	2007	Channing	Kelly
1977	Paul	Gallagher	2008	JoLynn	Torres
1978	Ben	Lucero	2009	Janie	Gilmore-Daniels
1979	Tom R.	Schiffer	2010	Shirley	Rich
1980	Jean	Rathbun	2011	Beverly	Hilton
1981	Betty	Ostrower	2012	Kris	Cannaday
1982	Randall	Eakin	2013	Pat	Finnegan
1983	Robin R.	Dyche	2014	Tego	Venturi
1984	Ida	Kelly	2015	Julie	Greenwood

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Nomination Deadline is February 3, 2017



Nomination Category: Sales Manager of the Year

Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, RANM, and NAR.
- 2 Must be a Sales Manager or Owner/Broker who manages five or more associates
- 3 Must have nine months experience as a Manager.
- 4 Must have actively participated in the REALTOR® organization on a local, state, or national level during 2016.

Nominee: _____

Company: _____

List local, state, or national association activities and contributions in 2016:

Give examples of outstanding management capabilities:

Please feel free to attach additional information or documentation.

Your name (print): _____

Your email: _____

Your phone #: _____

Please email mail or hand deliver:

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Nomination Deadline is February 3, 2017

Questions: 505-724-3485



Past Sales Manager of the Year Winners

1959	Phil	Black	1987	Maryann	Bassett
1960	Bill	Reeder	1988	Linda	Foster
1961	Roger	Cox	1989	Terry	Towndrow
1962	Chris	Blohn	1990	Michael	Wilsher
1963	Doyle	Pargin	1991	Sandi	Reeder
1964	Norman	Kepler	1992	Robert	Clifford
1965	Max	Mansur	1993	Hershel	Stolebarger
1966	None		1994	Robert	Kircher
1967	None		1995	Jeff	Moskowitz
1968	None		1996	James	Padon
1969	C.F.	Williams	1997	Michelle	Selby
1970	John	Shelby	1998	Robert (Bob)	Treece
1971	Brad	Huckabee	1999	Barbara	White
1972	Chet	Hearn	2000	James (Jim)	Pitts
1973	Chase	Magnuson	2001	Kay	Azbill
1974	Gerald	Haarer	2002	Keith	Coulter
1975	John	Henderson III	2003	Geoffrey	Grover
1976	Darell	Halderman	2004	Rick	Mather
1977	Bill	Willis	2005	Mary Kay	Gutierrez
1978	Bruce	Molde	2006	Cynthia	Harris
1979	Jim	Salazar	2007	Beverlee	Henry
1980	Rosser	Knee	2008	Michael	Arruti
1981	Dennis	Fish	2009	Connie	Kounas
1982	James (Jim)	Fisher	2010	Alyson	Campbell
1983	Wayne	Burch	2011	Marc	Guggino
1984	Phil	Phillips, Sr.	2012	Rosie	Harmon
1985	Betty	Ostrower	2013	Jolynn	Torres
1986	Lynne	Dvorak	2014	Mike	Carter
			2015	Alice	Tozer

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Nomination Deadline is February 3, 2017

Questions: 505-724-3485



Nomination Category: Rookie of the Year

Thank you for taking the time to nominate one of your REALTOR[®] colleagues for the 2016 Rookie of the Year Award. To assist you with your nomination, we have created this quick checklist to aid you in the nomination process:

- Review the qualifications listed on the bottom half of this page to ensure your nominee qualifies.
- Complete the Nomination Form on the following page. If the form does not allow for sufficient space for your nomination, feel free to attach additional pages. Please note that all communications regarding the nomination process will be via email, so it is critical that we have an accurate email address for you and the nominee.
- Submit your nomination by emailing it to nominations@gaar.com.
- Please let your nominee know that you have nominated them by providing them with the Candidate Questionnaire included with this document.

The nominating committee will follow up with the nominee, but *please help us by alerting the nominee that interviews will be held in mid-late February* so that they can plan accordingly. Specific interviews will be made once the Candidate Questionnaire is received by the committee.

Qualifications

- As of December 31, 2016, nominees must have been licensed with the New Mexico Real Estate Commission and a member of GAAR for no more than 18 months and no less than 6 months. Therefore, nominees must have been licensed between July 1, 2015 – June 30, 2016.
- Nominees must be currently licensed, actively practicing and in good standing with GAAR, RANM, and NAR.
- Nominees may not have been a Builder's salesperson prior to licensing.
- ROTY is an individual award. A member of a team may apply if no other member on that team has been licensed for longer than the 18 month period described above. Nominees will be judged on an individual basis.

Criteria to Consider:

- 1 Production by the individual from January 1, 2016 – December 31, 2016. Production must be documented and signed off by the nominee's Qualifying Broker.
- 2 Service to the real estate community- either through involvement with GAAR, SWMLS, RANM, or NAR.
- 3 Service to the Greater Albuquerque community.
- 4 Professionalism and business acumen- encompassing ethics, public behavior, listing presentation, marketing materials, and interaction with other REALTORS[®].
- 5 Educational achievements- including formal education, continuing education and designations.

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Nomination Deadline is February 3, 2017

Questions: 505-724-3485



Nomination Category: Rookie of the Year

NOMINEE INFORMATION

Name: _____ Company: _____

Email: _____ Phone: _____

Nominee's Date of Licensure: _____

Please calculate production from January 1, 2016 – December 31, 2016.

Production (Volume in \$): _____

Production (Number of Closed Transactions): _____

BROKER CERTIFICATION

Please attach documentation of production with the Qualifying Broker's signature at the bottom.

Why should this person be considered for Rookie of the Year for 2016?

Please feel free to attach additional information or documentation.

PERSON MAKING THE NOMINATION

Name: _____ Company: _____

Email: _____ Phone: _____

For Committee Use Only

- ☐ Confirmation to Person Making Nomination
- ☐ Email to Nominee
- ☐ Follow Up Email to Nominee
- ☐ Nominee Questionnaire Received
- ☐ Interview Scheduled

Time: _____

- ☐ Interview Reminder Email
- ☐ Interview Reminder Call

Notes: _____

HOW TO DELIVER YOUR NOMINATION

Scan and email to nominations@gaar.com

To confirm receipt, call at 505-724-3485.

****Deadline is February 3, 2017****

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Nomination Deadline is February 3, 2017

Questions: 505-724-3485



Nomination Category: Rookie of the Year

Candidate Questionnaire - Rookie of the Year

SUBMISSION DEADLINE IS February 3, 2017. Email form to nominations@gaar.com.

Name: _____ Company: _____
Email: _____ Website: _____

Service to the real estate community through involvement with GAAR, SWMLS, RANM, and/or NAR.
(Please include dates, positions held, awards or recognition received):

Service to the Greater Albuquerque community
(Please include dates, positions held, awards or recognition received):

Have you ever been licensed in another state? If so, what city, state and during what dates?

Please explain any real estate related experience you had prior to licensure:

Do you currently, or have you ever worked on a real estate team? If so, what team and what was your role?

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Nomination Category: Rookie of the Year

Candidate Questionnaire (Continued)

SUBMISSION DEADLINE IS February 3, 2017. Email form to nominations@gaar.com.

Do you have any family members in real estate? If so, what has their role been during your first year in the business?

Educational History, including formal education, continuing education, and designations. (Please include name of institution, degree(s) earned, and dates):

List any real estate designation(s) that you are currently working toward:

Please attach additional sheets if this form did not provide you with enough space for your accomplishments.

Please submit the following items with this questionnaire:

- List of transactions for 2016 - including address, final sales price and representation (listing/selling)
- Resume
- Website information or specific website page for review

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Questions: 505-724-3485



Past Rookie of the Year Winners

1982	Cathy	Harris	1997	Nancy	Harville
1982	Darlene	Moore	1997	Victor	Raymos
1983	Neal	Goldblatt	1998	Linda	Allison
1983	Pat	King	1998	Tim	Tourville
1984	Elizabeth	McGuire	1999	Kim	Duong
1984	James	Pardon	1999	David	Meyer
1984	Alice	Stephens	2000	Jeremiah	Collins
1985	David	Slade	2000	John	Foster
1985	Dan	Uranga	2001	Lisa	Barnes
1986	Jack	Buckley	2001	Susan Nelson	Anderson
1986	Cheryl	Marlow	2002	Marcey	Chase
1987	Tania	Feierman	2002	Danny	Vigil
1987	Mimi	Montgomery	2002	Vicki	Creil
1987	Ana Lee	Pace	2003	Earl	Henson
1988	Patrick	Apodaca	2003	Channing	Kelly
1988	Britt	Bare	2003	Shawn	Domingo
1989	Beth	Beaver	2004	Tammy	Hawkins
1989	Betty	Leslie	2004	Gary	Martinez
1989	M.Mary	Romero	2004	Chris	Anderson
1990	Seth	Jacob	2005	Dennis	Groves
1990	Eve	Leppke	2005	Jim	Thomas
1990	Dennis	Monroe	2005	Sean	Remington
1991	Bobbi	Carrillo	2006	Susan	Sedoryk
1991	Jama	Fontaine	2006	David	Liotta
1991	Jan	Kokos	2006	Christian	Juarez
1992	Dan	Marker	2007	Michelle	Smith
1992	Christy	Moore	2007	Mona	Romero
1992	Pat	Wilson	2008	Greg	Sofio
1993	Mark	Boitano	2008	Emile	Gonzales
1993	James	Furlong	2009	Amy	Romero-Riley
1993	Rick	Judd	2010	Michael	Lizzi
1994	Val	King	2010	Gary	Shaw
1994	Lani	Kish	2011	Lacey	Biby
1994	Roni	Merbler	2011	Janis	Fensterer
1995	Michele	Andrewa	2012	Tara	Hardern
1995	Dana	Slade	2013	Joseph	Chacon
1995	Judy	Snow	2013	Ashley	Shaffer
1996	Janiece	Blake	2014	Terri	Sauer Beach
1996	Susan	Navarro	2015	Jason	Dencklau
1996	Alice	Smith			

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GAAR/Security Escrow Scholarship

Security Escrow Corporation, in conjunction with the Greater Albuquerque Association of REALTORS[®], has established a real estate school scholarship fund. The \$1,000 scholarship is awarded each year to pay for required education classes and the state exam to become a real estate licensee. The recipient must be 20 to 24 years old and a relative of a REALTOR[®] member of GAAR. Applicants must submit an essay that answers the question "Why would a career in real estate be a good fit for you?"

Applications must be submitted to the GAAR Office by 5:00 p.m. on Friday, February 3, 2017. The scholarship will be presented by Security Escrow at the GAAR Annual Awards Gala. The scholarship covers the winner's cost of tuition for pre-licensing education and exam fees. The check will be made payable to the real estate school of the recipient's choice.

Application Form

Name of Applicant: _____

Address: _____

City: _____ State: _____ Phone: _____

Email: _____ Date of Birth: _____

***Special Instruction to Applicants: Please Include with your Application Form a short essay (2-3 paragraphs) that answers the following question:
"Why would a career in real estate be a good fit for you?"***

Name of related REALTOR[®]: _____

Relationship: _____ Company Name: _____

Phone: _____ Email: _____



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