

# 2022 YEAR AT A GLANCE

**LEGEND**

- Designations
- Events
- 1st Wednesday
- REALTOR® Fund
- Speaker Series
- RPAC
- Volunteer / Donation

**JAN**

- 5 Affiliate Q&A: "Handling Multiple Offers; Negotiations and Strategies"
- Leadership Development Program

**FEB**

- 2 Member Forum: "NMREC Update"
- Past President Lunch
- YPN Laundry Love

**MAR**

- 2 Marketing Workshop: "Secure Your Digital Privacy"
- 4 Awards Gala
- 22 Speaker Series: Chandra Hall

**APR**

- AWHD Certification
- 6 Affiliate Q&A: "Mortgage Programs: An Update"
- 9 Grande Open House Weekend
- 10

**MAY**

- Refresh Your REALTOR® Toolbox with G.A.P.
- 1 Run for the Zoo Volunteer Event
- 4 Member Forum: "MLS Rules Update: No Defiance, How About Compliance!"
- 7 YPN Kentucky Derby for RPAC

**JUN**

- 1 Marketing Workshop: "Speak So People Listen"
- 3 Golf Tournament
- 28 Speaker Series: Ifoma Pierre

**JUL**

- 6 Affiliate Q&A: "Navigating the ORW"
- Backpack Drive

**AUG**

- C-RETS Certification
- 3 Member Forum: "Feeling Sunny About Solar: Navigating Sales with Solar"

**SEP**

- RPAC Event
- 7 Marketing Workshop: "Think. Act. Post."
- 27 Speaker Series: "JMan" Maneiro
- 29 Battle of the Bands

**OCT**

- 1 Grande Open House Weekend
- 5 Affiliate Q&A: "Pragmatic Approach to REALTOR® Safety"
- 15 Bowl-a-Thon
- 22 Make a Difference Day
- YPN Halloween Event

**NOV**

- 2 Member Forum: "Albuquerque Economic Update"
- QB Summit with G.A.P.
- Angel Tree

**DEC**

- Green Designation
- 7 GAAR/SWMLS Annual Meeting & Speaker Series: "Ninja Selling"



## PROFESSIONAL STANDARDS

The single most outstanding characteristic that sets REALTORS® apart from other real estate practitioners is their willingness to accept and abide by NAR's strict Code of Ethics. The code is based on professionalism and protection of the public.

[GAAR.COM/THE-CODE](http://GAAR.COM/THE-CODE)

## CODE OF ETHICS REQUIREMENT

The current requirement to complete the Code of Ethics Training has now changed from a two-year cycle to a three-year cycle. The current cycle is now from January 1, 2022 and will end December 31, 2024.

[GAAR.COM/EDUCATION/ETHICS-TRAINING](http://GAAR.COM/EDUCATION/ETHICS-TRAINING)

## ADVOCACY



**State & Local Support**  
GAAR & CARNM team up to make sure our state and local policy makers understand and address issues that affect home buyers, sellers, and the Real Estate industry.



**Federal Support**  
RPAC, NAR's Advocacy Team; advocates for federal policy that builds strong communities and strengthens the ability of Americans to own, buy and sell real property.

[GAAR.COM/ADVOCACY](http://GAAR.COM/ADVOCACY)

## MARKET REPORTS

GAAR, the voice for real estate in Central New Mexico publishes detailed monthly, quarterly and yearly market reports providing you access to the #1 source for current and local market statistics in the Greater Albuquerque area.



[GAAR.COM/MARKET-STATISTICS](http://GAAR.COM/MARKET-STATISTICS)

## SWMLS SUPPORT & TRAINING

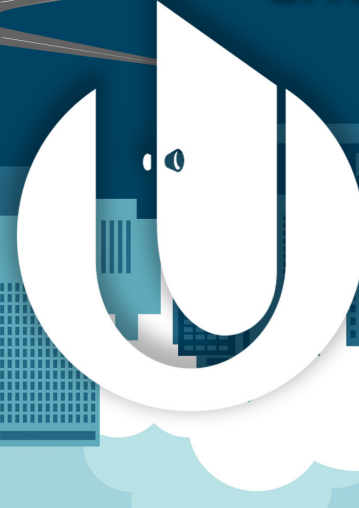
Visit SWMLS.com and click on the products and support tab for a list of all of our vendors. Click on each vendor for contact information, FAQs, training videos, and other resources. The SWMLS Help Desk is available at 505-843-8833.

- Flexmls
- RPR
- Remine
- Instanet
- ShowingTime
- InfoSparks
- Homesnap
- ListTrac

[SWMLS.COM](http://SWMLS.COM)



# 2022 PASSPORT to YOUR



**A SEARCH BAR CAN'T NAVIGATE MULTIPLE OFFERS. I CAN.**

REALTORS® are members of the National Association of REALTORS®

THAT'S WHO WE REALTOR

**GAAR**  
Board of Directors

 Bridget Gilbert 2022 President	 Carrie Traub President-elect			
 Morgan Cannaday-Henson Vice President	 Belinda Franco Past President			
 Helen Chan	 Dennis Mitchell-Groves	 Todd Kruger	 Mary Romero	 Christopher Shain Tanner
 Alice Tozer	 Chris Venegas			

**REALTOR®  
FUND** GIVING BACK TO THE COMMUNITY

OF THE GREATER ALBUQUERQUE ASSOCIATION OF REALTORS®

By establishing this fund, GAAR Members demonstrate their ongoing pledge to give back to the community. The endowment supports local charities in the community through grants and donations.

In 2021, in celebration of GAAR's 100 Year Anniversary the REALTOR® Fund contributed a total of \$100,000 to three current grant recipients.

Applications for the next grant cycle open in early 2022. To donate or learn more, visit at [gaar.com/fund](http://gaar.com/fund).

## GET INVOLVED

The Association relies on volunteers as a vital component to our growth, strength and success.

Learn more about our committees and other volunteer opportunities at [gaar.com/get-involved/committees](http://gaar.com/get-involved/committees).

## VISIT US

The Internet Cafe at GAAR, is your office away from home, complete with conference and meeting rooms, laptops, copier, complimentary coffee, and high-speed WiFi.

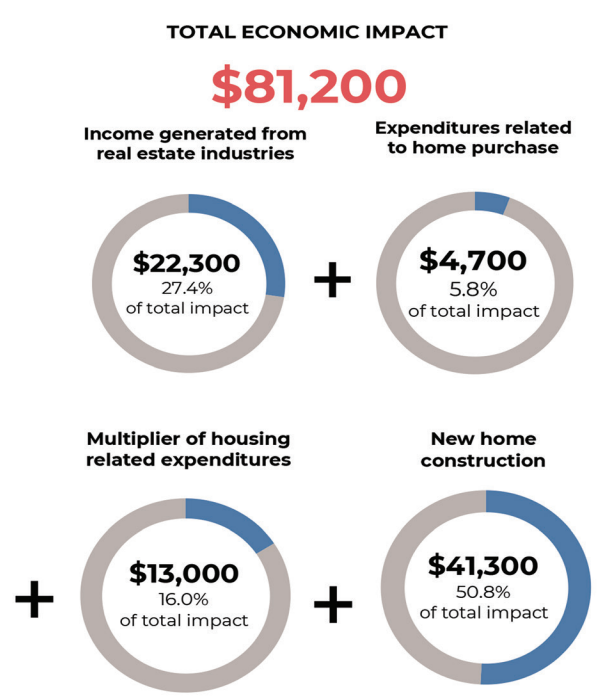
REALTOR® Building  
1635 University Blvd NE  
Albuquerque, NM 87102  
Monday-Friday, 8:00 am--5:00 pm  
505-842-1433

## STAY CONNECTED

 gaar.com	 swmls.com	 Albuquerque REALTORS	 ABQREALTORS
 GAAR Members	 GAAR Affiliates & Partners	 GAARypn	 ABQRealtors

Our consumer-facing website is powered by nine MLSs across NM to provide the most accurate and up-to-date listings. The site also promotes the value of using a REALTOR® and the importance of owning a home. Claim your REALTOR® profile at [NewMexicoHomeSearch.com](http://NewMexicoHomeSearch.com).

## THE ECONOMIC IMPACT OF A TYPICAL HOME SALE IN NEW MEXICO



Sources: BEA, U.S. Census, NAHB, Macroeconomic Advisors, NAR

**SWMLS**  
Board of Directors

 Jeanette Raver 2022 President	 Tego Venturi Vice President			
 Sherry Fowler Treasurer	 Cathy Colvin Past President	 Bridget Gilbert GAAR President		
 Kay Azbill	 Natalia Beraun	 Mary Kay Gutierrez	 JoLynn Kniffin	 Greg Moody
 Jim Pitts	 Anne Vallejos	 Teri Vasquez-Hatcher		

## GAAR COMMITTEES

- |  |   |
|--|---|
| Affiliate                                      | Nominating  |
| Appraisal                                      | Professional Standards                                    |
| Bowl-A-Thon                                    | The REALTOR® Fund   |
| Executive                                      | Real Estate Community Political Action Committee (RECPAC) |
| GAAR Ambassador Program (G.A.P.)               | Run for the Zoo   |
| Golf Tournament                                | Young Professional Network (YPN)                          |
| Grievance                                      |   |
| Leadership, Education & Action Programs (LEAP) |   |

## SWMLS COMMITTEES

- |                              |            |        |
|------------------------------|------------|--------|
| Compliance                   | Executive  | Policy |
| Emerging Trends & Technology | Nominating |        |