



Nomination Category: Rookie of the Year

Thank you for taking the time to nominate one of your REALTOR[®] colleagues for the 2016 Rookie of the Year Award. To assist you with your nomination, we have created this quick checklist to aid you in the nomination process:

- Review the qualifications listed on the bottom half of this page to ensure your nominee qualifies.
- Complete the Nomination Form on the following page. If the form does not allow for sufficient space for your nomination, feel free to attach additional pages. Please note that all communications regarding the nomination process will be via email, so it is critical that we have an accurate email address for you and the nominee.
- Submit your nomination by emailing it to nominations@gaar.com.
- Please let your nominee know that you have nominated them by providing them with the Candidate Questionnaire included with this document.

The nominating committee will follow up with the nominee, but *please help us by alerting the nominee that interviews will be held in mid-late February* so that they can plan accordingly. Specific interviews will be made once the Candidate Questionnaire is received by the committee.

Qualifications

- As of December 31, 2016, nominees must have been licensed with the New Mexico Real Estate Commission and a member of GAAR for no more than 18 months and no less than 6 months. Therefore, nominees must have been licensed between July 1, 2015 – June 30, 2016.
- Nominees must be currently licensed, actively practicing and in good standing with GAAR, RANM, and NAR.
- Nominees may not have been a Builder's salesperson prior to licensing.
- ROTY is an individual award. A member of a team may apply if no other member on that team has been licensed for longer than the 18 month period described above. Nominees will be judged on an individual basis.

Criteria to Consider:

- 1 Production by the individual from January 1, 2016 – December 31, 2016. Production must be documented and signed off by the nominee's Qualifying Broker.
- 2 Service to the real estate community- either through involvement with GAAR, SWMLS, RANM, or NAR.
- 3 Service to the Greater Albuquerque community.
- 4 Professionalism and business acumen- encompassing ethics, public behavior, listing presentation, marketing materials, and interaction with other REALTORS[®].
- 5 Educational achievements- including formal education, continuing education and designations.

Please email mail or hand deliver:

Email: nominations@gaar.com

Mail: 1635 University Blvd. NE, Albuquerque, NM 87102

Nomination Deadline is February 3, 2017

Questions: 505-724-3485



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NOMINEE INFORMATION

Name: _____ Company: _____

Email: _____ Phone: _____

Nominee's Date of Licensure: _____

Please calculate production from January 1, 2016 – December 31, 2016.

Production (Volume in \$): _____

Production (Number of Closed Transactions): _____

BROKER CERTIFICATION

Please attach documentation of production with the Qualifying Broker's signature at the bottom.

Why should this person be considered for Rookie of the Year for 2016?

Please feel free to attach additional information or documentation.

PERSON MAKING THE NOMINATION

Name: _____ Company: _____

Email: _____ Phone: _____

For Committee Use Only

- Confirmation to Person Making Nomination
- Email to Nominee
- Follow Up Email to Nominee
- Nominee Questionnaire Received
- Interview Scheduled

Time: _____

- Interview Reminder Email
- Interview Reminder Call

Notes: _____

HOW TO DELIVER YOUR NOMINATION

Scan and email to nominations@gaar.com

To confirm receipt, call at 505-724-3485.

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Candidate Questionnaire - Rookie of the Year

SUBMISSION DEADLINE IS February 3, 2017. Email form to nominations@gaar.com.

Name: _____ Company: _____
Email: _____ Website: _____

Service to the real estate community through involvement with GAAR, SWMLS, RANM, and/or NAR.
(Please include dates, positions held, awards or recognition received):

Service to the Greater Albuquerque community
(Please include dates, positions held, awards or recognition received):

Have you ever been licensed in another state? If so, what city, state and during what dates?

Please explain any real estate related experience you had prior to licensure:

Do you currently, or have you ever worked on a real estate team? If so, what team and what was your role?

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Candidate Questionnaire (Continued)

SUBMISSION DEADLINE IS February 3, 2017. Email form to nominations@gaar.com.

Do you have any family members in real estate? If so, what has their role been during your first year in the business?

Educational History, including formal education, continuing education, and designations. (Please include name of institution, degree(s) earned, and dates):

List any real estate designation(s) that you are currently working toward:

Please attach additional sheets if this form did not provide you with enough space for your accomplishments.

Please submit the following items with this questionnaire:

- List of transactions for 2016 - including address, final sales price and representation (listing/selling)
- Resume
- Website information or specific website page for review

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Past Rookie of the Year Winners

1982	Cathy	Harris	1997	Nancy	Harville
1982	Darlene	Moore	1997	Victor	Raymos
1983	Neal	Goldblatt	1998	Linda	Allison
1983	Pat	King	1998	Tim	Tourville
1984	Elizabeth	McGuire	1999	Kim	Duong
1984	James	Pardon	1999	David	Meyer
1984	Alice	Stephens	2000	Jeremiah	Collins
1985	David	Slade	2000	John	Foster
1985	Dan	Uranga	2001	Lisa	Barnes
1986	Jack	Buckley	2001	Susan Nelson	Anderson
1986	Cheryl	Marlow	2002	Marcey	Chase
1987	Tania	Feierman	2002	Danny	Vigil
1987	Mimi	Montgomery	2002	Vicki	Creil
1987	Ana Lee	Pace	2003	Earl	Henson
1988	Patrick	Apodaca	2003	Channing	Kelly
1988	Britt	Bare	2003	Shawn	Domingo
1989	Beth	Beaver	2004	Tammy	Hawkins
1989	Betty	Leslie	2004	Gary	Martinez
1989	M.Mary	Romero	2004	Chris	Anderson
1990	Seth	Jacob	2005	Dennis	Groves
1990	Eve	Leppke	2005	Jim	Thomas
1990	Dennis	Monroe	2005	Sean	Remington
1991	Bobbi	Carrillo	2006	Susan	Sedoryk
1991	Jama	Fontaine	2006	David	Liotta
1991	Jan	Kokos	2006	Christian	Juarez
1992	Dan	Marker	2007	Michelle	Smith
1992	Christy	Moore	2007	Mona	Romero
1992	Pat	Wilson	2008	Greg	Sofio
1993	Mark	Boitano	2008	Emile	Gonzales
1993	James	Furlong	2009	Amy	Romero-Riley
1993	Rick	Judd	2010	Michael	Lizzi
1994	Val	King	2010	Gary	Shaw
1994	Lani	Kish	2011	Lacey	Biby
1994	Roni	Merbler	2011	Janis	Fensterer
1995	Michele	Andrewa	2012	Tara	Hardern
1995	Dana	Slade	2013	Joseph	Chacon
1995	Judy	Snow	2013	Ashley	Shaffer
1996	Janiece	Blake	2014	Terri	Sauer Beach
1996	Susan	Navarro	2015	Jason	Dencklau
1996	Alice	Smith			

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