

Quarterly market

R E P O R T

1st
QTR
2013

Quarterly Highlights

- The median sale price for single-family detached homes was \$168,000, increasing 5.0 % from 1st Quarter 2012.
- Single-family detached home sales increased 12.65% from 1st Quarter 2012.

New Listings	Closed Sales	Average Sale \$
Detached: 3,730 Attached: 364	Detached: 1,736 Attached: 170	Detached: \$197,499 Attached: \$137,904
1st QTR 2012 Detached: 3,270 Attached: 388	1st QTR 2012 Detached: 1,541 Attached: 140	1st QTR 2012 Detached: \$192,633 Attached: \$137,289
% Change (Detached) +14.07%	% Change (Detached) +12.65%	% Change (Detached) +2.53%



Greater Albuquerque Association of [®]

REALTORS

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1st QTR 2013 & 2012 RECAP for Greater Albuquerque Areas

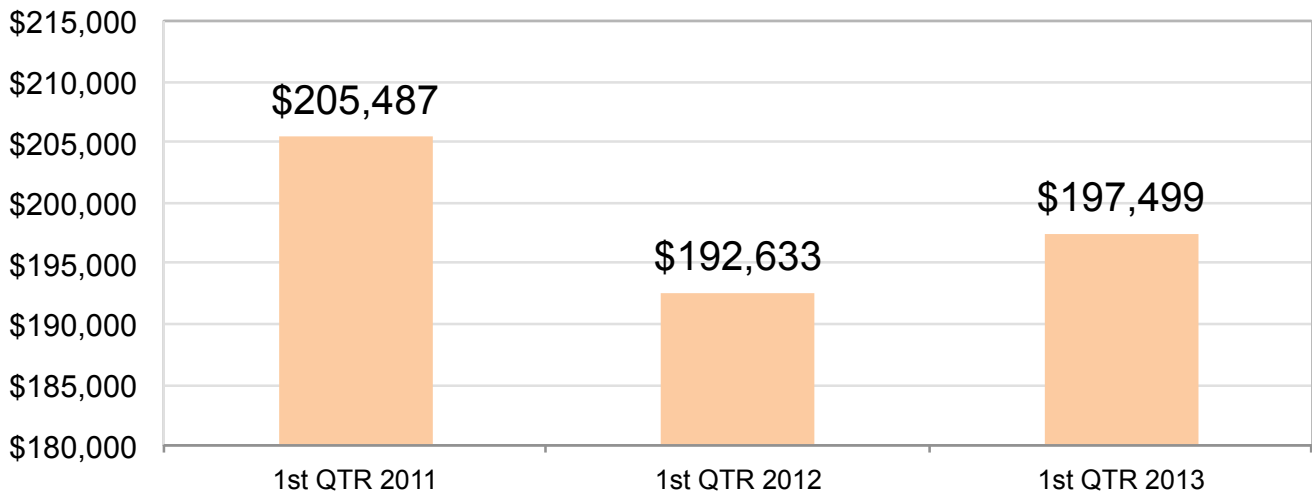
Class R1 (Existing Single-Family Detached) & Class R2 (Existing Condo/Townhome Attached)

Class R1	2013	2012	% of Change
Average Sale Price:	\$197,499	\$192,633	2.53%
Median Sale Price:	\$168,000	\$160,000	5.00%
Total Sold & Closed:	1,736	1,541	12.65%
Total Dollar Volume*:	\$342.9	\$296.8	15.53%
New Listings:	3,730	3,270	14.07%
Days on Market:	74	85	-12.94%

Class R2	2013	2012	% of Change
Average Sale Price:	\$137,904	\$137,289	0.45%
Median Sale Price:	\$126,500	\$128,750	-1.75%
Total Sold & Closed:	170	140	21.43%
Total Dollar Volume*:	\$23.4	\$19.2	21.88%
New Listings:	364	388	-6.19%
Days on Market:	83	94	-11.70%

The numbers above reflect the time period between January 1 and March 31 of 2012 and 2013.

Average Sale Price for single-family detached homes



SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

1st QTR 2013 & 2012 RECAP for Albuquerque (Areas 10-121)

Class R1	2013	2012	% of Change
Average Sale Price:	\$200,604	\$193,963	3.42%
Median Sale Price:	\$170,000	\$162,000	4.94%
Total Sold & Closed:	1,153	1,060	8.77%
Total Dollar Volume*:	\$231.3	\$205.6	12.50%
New Listings:	2,337	2,135	9.46%
Days on Market:	69	81	-14.81%

Class R2	2013	2012	% of Change
Average Sale Price:	\$141,726	\$143,725	-1.39%
Median Sale Price:	\$129,737	\$139,950	-7.30%
Total Sold & Closed:	155	122	27.05%
Total Dollar Volume*:	\$22.0	\$17.5	25.71%
New Listings:	319	299	6.69%
Days on Market:	82	94	-12.77%

1st QTR 2013 & 2012 RECAP for Rio Rancho (Areas 140-162)

Class R1	2013	2012	% of Change
Average Sale Price:	\$177,287	\$176,672	0.35%
Median Sale Price:	\$156,000	\$159,950	-2.47%
Total Sold & Closed:	331	252	31.35%
Total Dollar Volume*:	\$58.7	\$44.5	31.91%
New Listings:	699	552	26.63%
Days on Market:	73	84	-13.10%

Class R2	2013	2012	% of Change
Average Sale Price:	\$103,785	\$77,870	33.28%
Median Sale Price:	\$110,000	\$69,950	57.26%
Total Sold & Closed:	13	10	30.00%
Total Dollar Volume*:	\$1.3	\$0.8	62.50%
New Listings:	34	30	13.33%
Days on Market:	83	97	-14.43%

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

1st QTR 2013 & 2012 RECAP for East Mountains (Areas 210-293)

Class R1	2013	2012	% of Change
Average Sale Price:	\$226,385	\$238,455	-5.06%
Median Sale Price:	\$208,675	\$222,950	-6.40%
Total Sold & Closed:	85	62	37.10%
Total Dollar Volume*:	\$19.2	\$14.8	29.73%
New Listings:	226	216	4.63%
Days on Market:	118	113	4.42%

1st QTR 2013 & 2012 RECAP for Valencia County (Areas 690-760)

Class R1	2013	2012	% of Change
Average Sale Price:	\$136,321	\$128,148	6.38%
Median Sale Price:	\$123,950	\$121,375	2.12%
Total Sold & Closed:	116	109	6.42%
Total Dollar Volume*:	\$15.8	\$14.0	12.86%
New Listings:	298	216	37.96%
Days on Market:	90	99	-9.09%

The numbers above reflect the time period between January 1 and March 31 of 2012 and 2013.

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

1st QTR 2013 Area Summary for single-family home sales

		Sales	Change from 1st QTR 2012	Average Sale Price	Change from 1st QTR 2012	Median Sale Price	Change from 1st QTR 2012
10	Sandia Heights	11	10.00%	\$360,045	-31.65%	\$304,000	-34.27%
20	North Albuquerque Acres	20	-9.09%	\$512,575	9.09%	\$498,000	10.67%
21	Albuquerque Acres West	42	13.51%	\$315,037	-1.80%	\$274,000	-8.67%
30	Far NE Heights	85	19.72%	\$273,178	-0.95%	\$248,000	-7.81%
31	Foothills North	13	44.44%	\$578,192	-3.02%	\$385,000	-25.96%
32	Academy West	27	-20.59%	\$189,230	-1.34%	\$172,000	-2.27%
40	UNM	45	55.17%	\$246,037	-0.91%	\$195,000	-13.72%
41	Uptown	48	-11.11%	\$156,600	-0.75%	\$148,896	-0.27%
42	UNM South	35	34.62%	\$192,851	-6.88%	\$190,000	1.06%
50	NE Heights	117	7.34%	\$151,967	4.69%	\$150,000	5.26%
51	Foothills South	33	-5.71%	\$258,761	-7.02%	\$240,000	-9.43%
60	Four Hills	13	0.00%	\$307,631	26.11%	\$270,000	8.87%
70	Fairgrounds	23	64.29%	\$116,531	-4.42%	\$114,000	-10.24%
71	Southeast Heights	33	-10.81%	\$200,935	12.09%	\$197,600	2.57%
72	Mesa Del Sol	3	N/A	\$259,742	N/A	\$282,030	N/A
80	Downtown	31	34.78%	\$190,787	12.98%	\$149,000	17.32%
90	Near South Valley	28	3.70%	\$84,194	-12.67%	\$68,725	-19.05%
91	Valley Farms	17	-10.53%	\$164,065	16.59%	\$135,900	29.43%
92	Southwest Heights	137	-0.72%	\$103,304	-6.19%	\$101,800	-3.05%
93	Pajarito	3	0.00%	\$148,833	27.94%	\$143,000	13.49%
100	North Valley	26	-3.70%	\$358,958	51.81%	\$216,000	16.76%
101	Near North Valley	38	26.67%	\$247,187	11.00%	\$186,500	13.03%
102	Far North Valley	1	-75.00%	\$105,000	-66.82%	\$105,000	-63.48%
103	West River Valley	4	33.33%	\$242,750	-52.24%	\$217,000	-29.98%
110	Northwest Heights	99	45.59%	\$198,789	0.28%	\$189,000	4.06%
111	Ladera Heights	81	-2.41%	\$142,640	3.69%	\$145,000	9.02%
112	Canoncito	0	N/A	N/A	N/A	N/A	N/A
120	Paradise West	82	9.33%	\$142,640	-10.52%	\$145,000	-6.38%
121	Paradise East	58	-1.69%	\$204,075	9.29%	\$197,250	9.64%
130	Corrales	21	31.25%	\$423,688	7.75%	\$410,000	12.56%
140	Rio Rancho South	48	23.08%	\$211,615	5.02%	\$192,750	4.72%
141	Rio Rancho Southwest	2	100.00%	\$127,500	-30.15%	\$127,500	-30.15%
150	Rio Rancho Mid	105	20.69%	\$163,144	3.00%	\$145,000	3.65%
151	Rio Rancho Mid-North	49	40.00%	\$240,978	9.29%	\$215,000	17.90%
152	Rio Rancho Mid-West	11	1000.00%	\$92,631	15.95%	\$92,100	15.28%
160	Rio Rancho North	41	20.59%	\$196,537	-9.74%	\$178,000	-11.66%
161	Rio Rancho Central	75	38.89%	\$136,725	1.55%	\$140,000	2.23%
162	Rio Rancho Northwest	0	N/A	N/A	N/A	N/A	N/A
170	Bernalillo/Algodones	14	-44.00%	\$234,963	7.53%	\$216,500	3.10%
180	Placitas	16	-5.88%	\$352,259	-3.70%	\$347,500	-0.71%
210-290	East Mountain Area	85	37.10%	\$226,385	-5.06%	\$208,675	-6.40%
690-760	Valencia County	116	6.42%	\$136,321	6.38%	\$123,950	2.12%

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

2013 1st QTR Sales

120
Sales: 82
Avg: \$167,414
Med: \$165,000

121
Sales: 58
Avg: \$204,075
Med: \$197,250

130
Sales: 21
Avg: \$423,688
Med: \$410,000

102
Sales: 1
Avg: \$105,000
Med: \$105,000

21
Sales: 42
Avg: \$315,037
Med: \$274,000

20
Sales: 20
Avg: \$512,575
Med: \$498,000

10
Sales: 11
Avg: \$360,045
Med: \$304,000

103
Sales: 4
Avg: \$242,750
Med: \$217,000

100
Sales: 26
Avg: \$358,958
Med: \$216,000

32
Sales: 27
Avg: \$189,230
Med: \$172,000

30
Sales: 85
Avg: \$273,178
Med: \$248,000

31
Sales: 13
Avg: \$578,192
Med: \$385,000

110
Sales: 99
Avg: \$198,789
Med: \$189,000

101
Sales: 38
Avg: \$247,187
Med: \$186,500

41
Sales: 48
Avg: \$156,600
Med: \$148,896

50
Sales: 117
Avg: \$151,967
Med: \$150,000

111
Sales: 81
Avg: \$142,640
Med: \$145,000

80
Sales: 31
Avg: \$190,787
Med: \$149,000

40
Sales: 45
Avg: \$246,037
Med: \$195,000

70
Sales: 23
Avg: \$116,531
Med: \$114,000

51
Sales: 33
Avg: \$258,761
Med: \$240,000

92
Sales: 137
Avg: \$103,304
Med: \$101,800

90
Sales: 28
Avg: \$84,194
Med: \$68,725

42
Sales: 35
Avg: \$192,851
Med: \$190,000

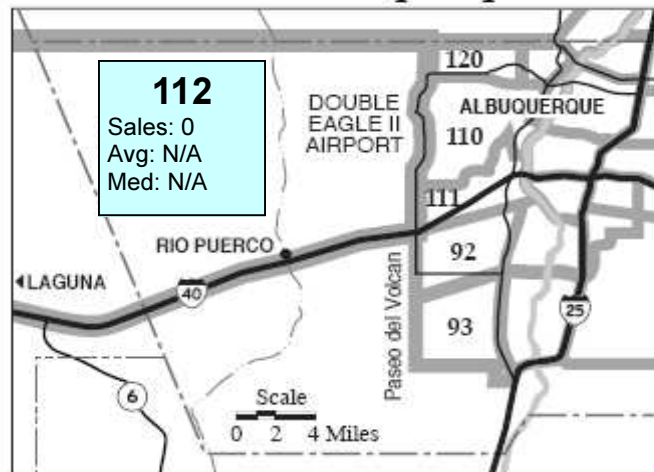
71
Sales: 33
Avg: \$200,935
Med: \$197,600

60
Sales: 13
Avg: \$307,631
Med: \$270,000

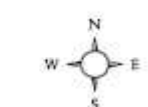
72
Sales: 3
Avg: \$259,742
Med: \$282,030

93
Sales: 3
Avg: \$148,833
Med: \$143,000

91
Sales: 17
Avg: \$164,065
Med: \$135,900



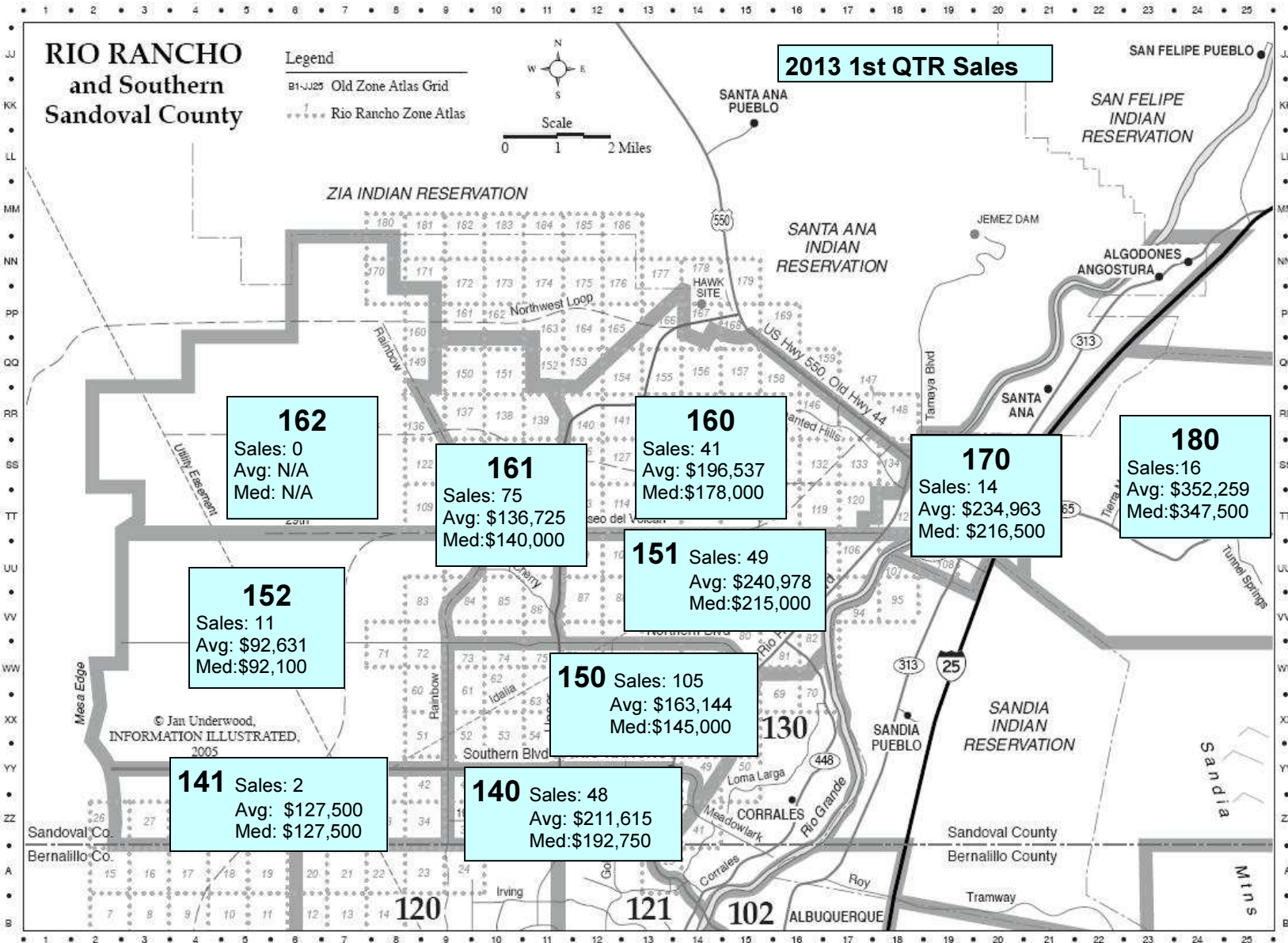
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Bernalillo County
Valencia County

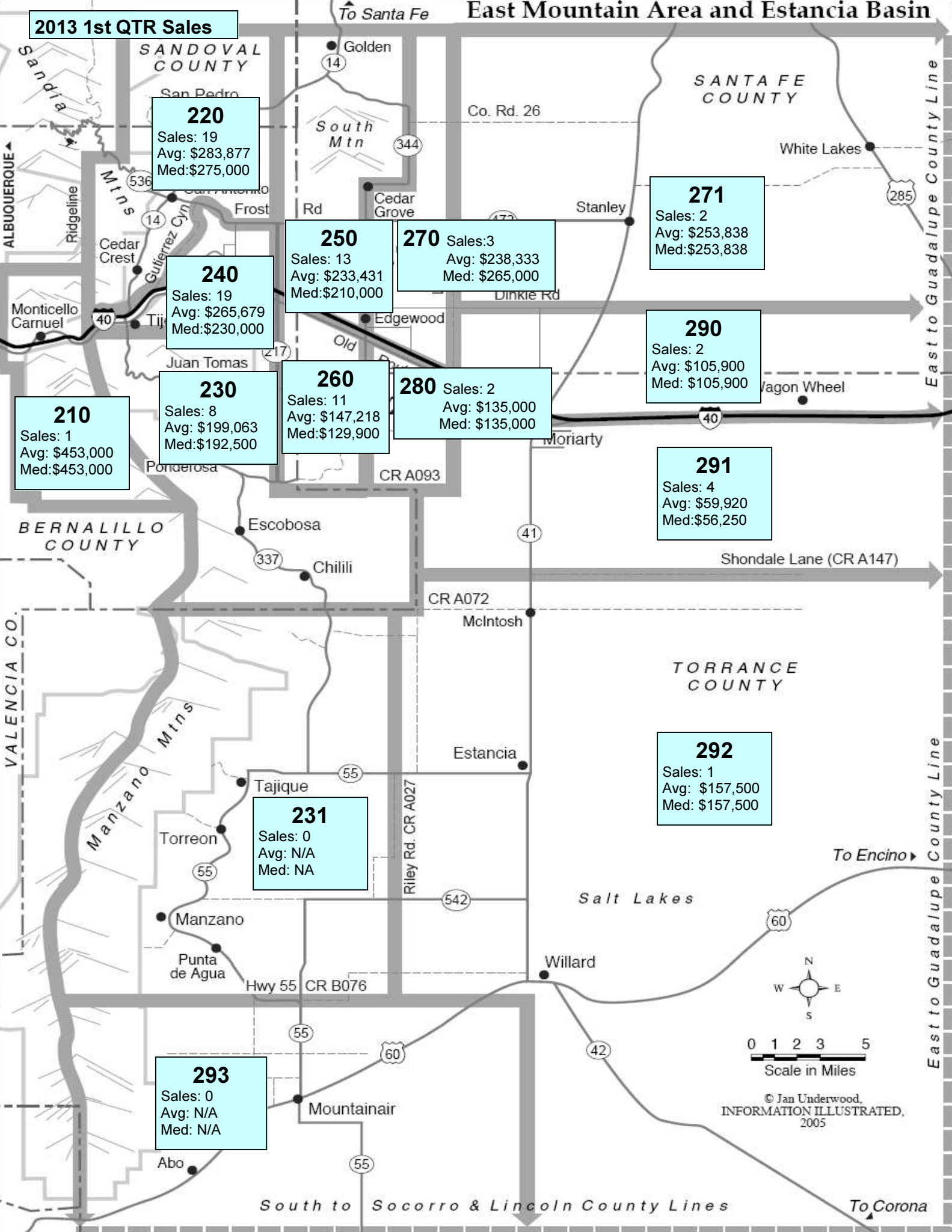
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ISLETA INDIAN RESERVATION



East Mountain Area and Estancia Basin

2013 1st QTR Sales



0 1 2 3 5
Scale in Miles

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INFORMATION ILLUSTRATED,
2005

2013 1st QTR Sales

VALENCIA COUNTY

ISLETA INDIAN RESERVATION

ISLETA INDIAN RESERVATION

700
Sales: 27
Avg: \$157,400
Med: \$185,500

710
Sales: 10
Avg: \$243,680
Med: \$229,000

701
Sales: 15
Avg: \$141,727
Med: \$160,000

690
Sales: 0
Avg: N/A
Med: N/A

711
Sales: 8
Avg: \$199,113
Med: \$207,500

720
Sales: 2
Avg: \$36,250
Med: \$36,250

740
Sales: 2
Avg: \$113,750
Med: \$113,750

721
Sales: 15
Avg: \$98,897
Med: \$95,000

730
Sales: 2
Avg: \$94,500
Med: \$94,500

750
Sales: 2
Avg: \$186,500
Med: \$186,500

741
Sales: 13
Avg: \$80,546
Med: \$57,750

742
Sales: 3
Avg: \$42,734
Med: \$43,000

760
Sales: 17
Avg: \$111,004
Med: \$117,000

620
NORTH SOCORRO:
VALENCIA COUNTY LINE
SOUTH TO RIO SALADO

621
SOUTH SOCORRO:
RIO SALADO SOUTH

