GAAR Green Sheet January 2018

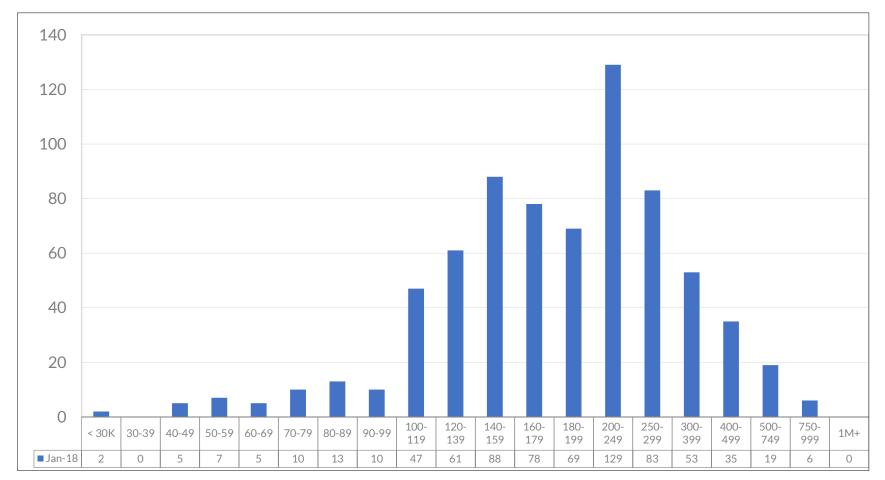
An earth-friendly overview of the Monthly Statistical Highlights. The SWMLS market areas includes Albuquerque, Corrales, Placitas, Rio Rancho, Bernalillo, East Mountains/Estancia Basin and most of Valencia County.



New Listings		Pending Sales		Closed Sales	
Detached	1241	Detached	1,037	Detached	721
Attached	124	Attached	124	Attached	52
One Year Ago		One Year Ago		One Year Ago	
Detached	1,219	Detached	806	Detached	670
Attached	138	Attached	77	Attached	43
% Change (Detached)		% Change (Detached)		% Change (Detached)	
1.8%		28.7%		7.6%	
YTD % Change (Detached)		YTD % Change (Detached)		YTD % Change (Detached)	
1.	8%	28	3.7%	7.	6%
Median Sales Price		Average Sales Price		% of List Price Received	
Detached	\$187,500	Detached	\$217,679	Detached	97.8%
Attached	\$147,000	Attached	\$134,263	Attached	97.3%
One Year Ago		One Year Ago		One Year Ago	
Detached	\$185,500	Detached	\$218,916	Detached	97.1%
Attached	\$125,000	Attached	\$165,968	Attached	97.3%
% Change (Detached)		% Change (Detached)		% Change (Detached)	
1.1%		-0.6%		0.7%	
YTD % Change (Detached)		YTD % Change (Detached)		YTD % Change (Detached)	
1.	1%	-0	.6%	0.	7%
Inventory of H	Homes for Sale	Avg. Days on N	1arket Until Sale	Absorption R	ates* (in months)
Detached	2,671	Detached	58	Detached	2.7
Attached	234	Attached	52	Attached	2.3
One Year Ago		One Year Ago		One Year Ago	
Detached	3,241	Detached	62	Detached	3.5
Attached	319	Attached	43	Attached	3.7
% Change (Detached)		% Change (Detached)		% Change (Detached)	
-17.6%		-6.5%		-22.9%	
YTD % Change (Detached)		YTD % Change (Detached)		YTD % Change (Detached)	
N/A		-6.5%		N/A	

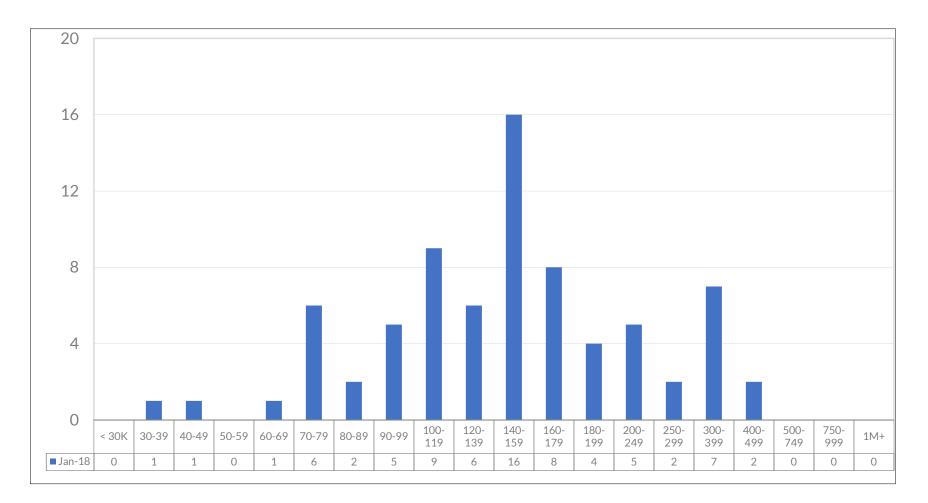
*The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months. SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

Sales by Price - Detached



Top Selling Price Range (\$200,000 - \$249,999)

Sales by Price - Attached



Top Selling Price Range (\$140,000 - \$159,999)