# **Monthly Indicators**



#### August 2025

U.S. existing-home sales rose 2.0% month-over-month and 0.8% year-over-year to a seasonally adjusted annual rate of 4.01 million units, according to the National Association of REALTORS® (NAR). Economists polled by Reuters had forecast a rate of 3.92 million units. Regionally, sales increased on a monthly basis in the West, South, and Northeast, but declined in the Midwest.

New Listings increased 0.6 percent for Single-Family Detached homes but decreased 10.7 percent for Single-Family Attached homes. Pending Sales increased 15.9 percent for Single-Family Detached homes but decreased 10.8 percent for Single-Family Attached homes. Inventory increased 14.6 percent for Single-Family Detached homes and 26.3 percent for Single-Family Attached homes.

Median Sales Price increased 4.9 percent to \$379,545 for Single-Family Detached homes and 6.8 percent to \$279,450 for Single-Family Attached homes. Days on Market increased 30.0 percent for Single-Family Detached homes and 122.2 percent for Single-Family Attached homes. Months Supply of Inventory increased 7.7 percent for Single-Family Detached homes and 22.7 percent for Single-Family Attached homes.

Nationally, 1.55 million units were listed for sale heading into August, up 0.6% from the previous month and 15.7% higher than the same time last year, representing a 4.6-month supply at the current sales pace, according to NAR. Inventory is now at its highest level since May 2020, a shift that has helped slow price growth in many markets. As a result, the national median existing-home sales price edged up just 0.2% year-over-year to \$422,400.

#### **Quick Facts**

1,204	870	\$379,545		
New Listings	Closed Sales	Median Sales Price		
All Properties	All Properties	Single-Family Detached		

This is a research tool provided by the Greater Albuquerque Association of REALTORS® with data from Southwest Multiple Listing Service, Inc. (SWMLS). The SWMLS market areas includes MLS Areas 10-180, 210-293 and 690-760. Percent changes are calculated using rounded figures.

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## **Single-Family Detached Market Overview**

Key market metrics for the current month and year-to-date. Single-Family Detached properties only.



Key Metrics	Historical Sparkbars	8-2024	8-2025	% Change	YTD 2024	YTD 2025	% Change
New Listings	8-2023 2-2024 8-2024 2-2025 8-2025	1,081	1,087	+ 0.6%	8,153	8,716	+ 6.9%
Pending Sales	8-2023 2-2024 8-2024 2-2025 8-2025	749	868	+ 15.9%	6,282	6,498	+ 3.4%
Closed Sales	8-2023 2-2024 8-2024 2-2025 8-2025	838	782	- 6.7%	6,023	6,116	+ 1.5%
Days on Market Until Sale	8-2023 2-2024 8-2024 2-2025 8-2025	30	39	+ 30.0%	32	40	+ 25.0%
Median Sales Price	8-2023 2-2024 8-2024 2-2025 8-2025	\$361,750	\$379,545	+ 4.9%	\$359,990	\$369,900	+ 2.8%
Average Sales Price	8-2023 2-2024 8-2024 2-2025 8-2025	\$420,916	\$442,558	+ 5.1%	\$411,492	\$431,629	+ 4.9%
Percent of List Price Received	8-2023 2-2024 8-2024 2-2025 8-2025	99.1%	98.5%	- 0.6%	99.1%	98.7%	- 0.4%
Housing Affordability Index	8-2023 2-2024 8-2024 2-2025 8-2025	85	80	- 5.9%	86	82	- 4.7%
Inventory of Homes for Sale	8-2023 2-2024 8-2024 2-2025 8-2025	1,887	2,163	+ 14.6%	_		_
Absorption Rate	8-2023 2-2024 8-2024 2-2025 8-2025	2.6	2.8	+ 7.7%	_		_

## **Single-Family Attached Market Overview**

Key market metrics for the current month and year-to-date. Single-Family Attached properties only.

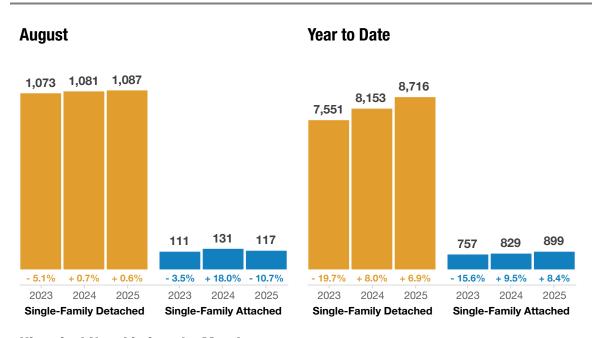


Key Metrics	Historical Sparkbars	8-2024	8-2025	% Change	YTD 2024	YTD 2025	% Change
New Listings	8-2023 2-2024 8-2024 2-2025 8-2025	131	117	- 10.7%	829	899	+ 8.4%
Pending Sales	8-2023 2-2024 8-2024 2-2025 8-2025	83	74	- 10.8%	649	682	+ 5.1%
Closed Sales	8-2023 2-2024 8-2024 2-2025 8-2025	76	88	+ 15.8%	607	675	+ 11.2%
Days on Market Until Sale	8-2023 2-2024 8-2024 2-2025 8-2025	18	40	+ 122.2%	22	34	+ 54.5%
Median Sales Price	8-2023 2-2024 8-2024 2-2025 8-2025	\$261,750	\$279,450	+ 6.8%	\$266,000	\$275,500	+ 3.6%
Average Sales Price	8-2023 2-2024 8-2024 2-2025 8-2025	\$266,832	\$289,006	+ 8.3%	\$271,213	\$286,941	+ 5.8%
Percent of List Price Received	8-2023 2-2024 8-2024 2-2025 8-2025	98.9%	97.3%	- 1.6%	99.0%	98.1%	- 0.9%
Housing Affordability Index	8-2023 2-2024 8-2024 2-2025 8-2025	117	108	- 7.7%	115	109	- 5.2%
Inventory of Homes for Sale	8-2023 2-2024 8-2024 2-2025 8-2025	171	216	+ 26.3%	_		_
Absorption Rate	8-2023 2-2024 8-2024 2-2025 8-2025	2.2	2.7	+ 22.7%	_		_

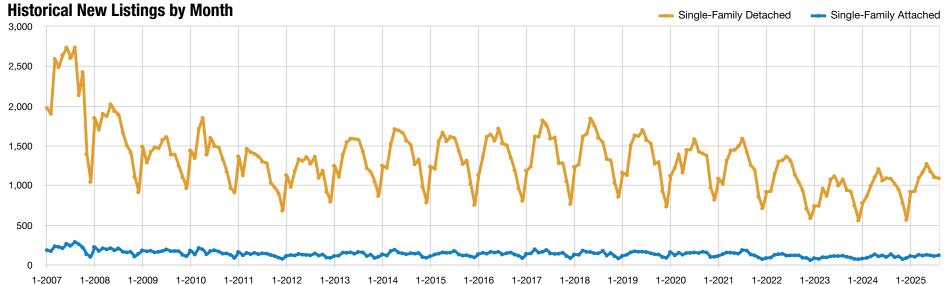
### **New Listings**

A count of the properties that have been newly listed on the market in a given month.





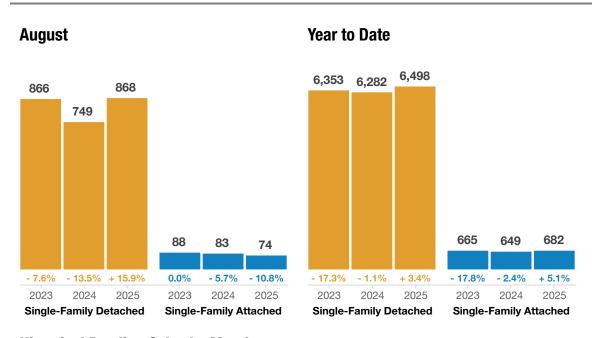
New Listings	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2024	1,016	+ 8.5%	92	- 5.2%
Oct-2024	946	+ 2.6%	102	+ 17.2%
Nov-2024	776	+ 4.7%	67	- 4.3%
Dec-2024	562	+ 1.4%	82	+ 24.2%
Jan-2025	915	+ 18.1%	107	+ 42.7%
Feb-2025	925	+ 7.8%	97	+ 16.9%
Mar-2025	1,090	+ 9.9%	123	+ 21.8%
Apr-2025	1,161	+ 5.7%	112	- 12.5%
May-2025	1,267	+ 5.3%	122	+ 18.4%
Jun-2025	1,171	+ 10.8%	115	+ 0.9%
Jul-2025	1,100	+ 1.0%	106	+ 12.8%
Aug-2025	1,087	+ 0.6%	117	- 10.7%
12-Month Avg	1,001	+ 6.3%	104	+ 8.3%



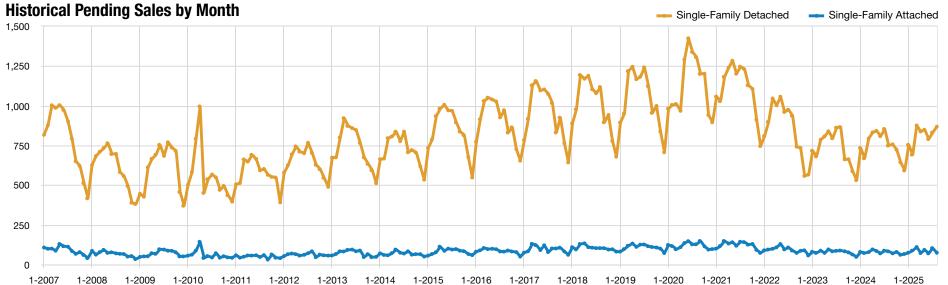
### **Pending Sales**

A count of the properties on which offers have been accepted in a given month.





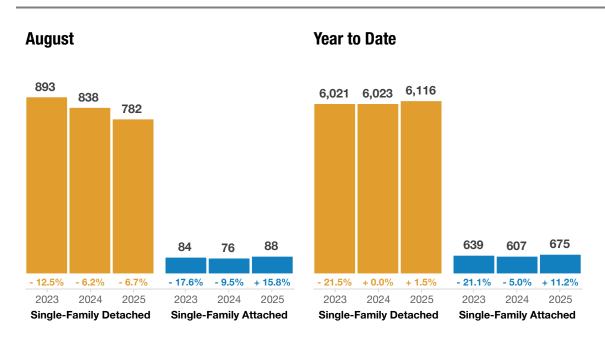
Pending Sales	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2024	757	+ 14.4%	70	- 15.7%
Oct-2024	723	+ 9.0%	79	+ 3.9%
Nov-2024	644	+ 9.5%	61	- 3.2%
Dec-2024	592	+ 11.5%	66	+ 37.5%
Jan-2025	754	+ 2.7%	74	- 6.3%
Feb-2025	692	+ 3.4%	87	+ 20.8%
Mar-2025	876	+ 10.3%	110	+ 41.0%
Apr-2025	838	+ 0.7%	72	- 24.2%
May-2025	849	+ 0.8%	92	+ 8.2%
Jun-2025	790	- 2.2%	70	0.0%
Jul-2025	831	- 2.7%	103	+ 18.4%
Aug-2025	868	+ 15.9%	74	- 10.8%
12-Month Avg	768	+ 5.6%	80	+ 3.9%



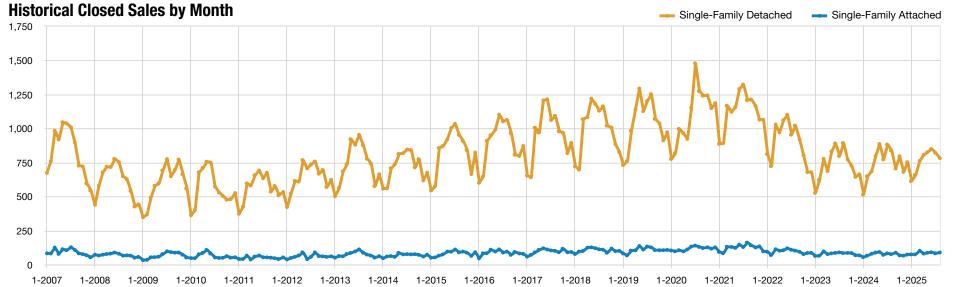
#### **Closed Sales**

A count of the actual sales that closed in a given month.





Closed Sales	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2024	705	- 8.7%	87	+ 2.4%
Oct-2024	796	+ 9.6%	67	- 20.2%
Nov-2024	680	+ 5.6%	65	- 4.4%
Dec-2024	752	+ 13.4%	73	+ 9.0%
Jan-2025	613	+ 19.3%	74	+ 37.0%
Feb-2025	658	+ 1.4%	74	+ 13.8%
Mar-2025	761	+ 11.1%	101	+ 27.8%
Apr-2025	805	+ 1.0%	80	- 9.1%
May-2025	826	- 6.8%	86	- 6.5%
Jun-2025	849	+ 10.0%	90	+ 26.8%
Jul-2025	822	- 6.8%	82	0.0%
Aug-2025	782	- 6.7%	88	+ 15.8%
12-Month Avg	754	+ 2.4%	81	+ 6.6%



### **Days on Market Until Sale**

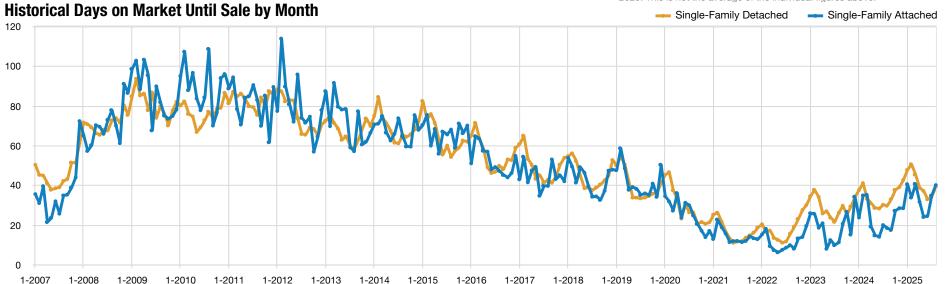
Average number of days between when a property is listed and when an offer is accepted in a given month.



Augus	t		Year to Date								
		39			40			40			
	30					00	32				34
26						28				22	
				18					16	22	
			11						10		
+ 62.5%	+ 15.4%	+ 30.0%	+ 10.0%	+ 63.6%	+ 122.2%	+ 100.0%	+ 14.3%	+ 25.0%	+ 60.0%	+ 37.5%	+ 54.5%
2023	2024	2025	2023	2024	2025	2023	2024	2025	2023	2024	2025
Single-	Family De	etached	Single-	Family A	ttached	Single-l	Family D	etached	Single-	Family A	ttached

Days on Market	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2024	33	+ 10.0%	17	- 19.0%
Oct-2024	38	+ 52.0%	27	0.0%
Nov-2024	39	+ 34.5%	28	+ 86.7%
Dec-2024	43	+ 26.5%	28	- 17.6%
Jan-2025	48	+ 26.3%	40	+ 66.7%
Feb-2025	51	+ 24.4%	34	- 2.9%
Mar-2025	45	+ 36.4%	41	+ 17.1%
Apr-2025	39	+ 25.8%	32	+ 68.4%
May-2025	37	+ 27.6%	24	+ 60.0%
Jun-2025	33	+ 17.9%	24	+ 71.4%
Jul-2025	34	+ 13.3%	35	+ 75.0%
Aug-2025	39	+ 30.0%	40	+ 122.2%
12-Month Avg*	39	+ 27.0%	31	+ 36.8%

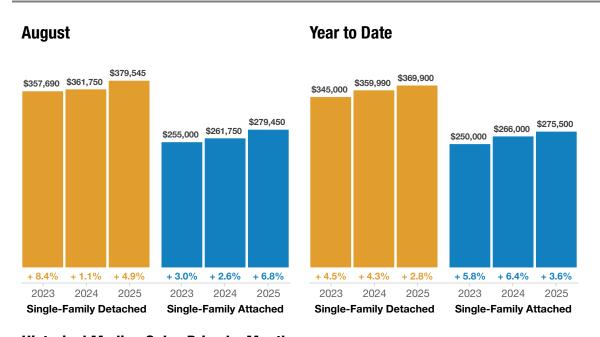
<sup>\*</sup> Days on Market for all properties from September 2024 through August 2025. This is not the average of the individual figures above.



#### **Median Sales Price**

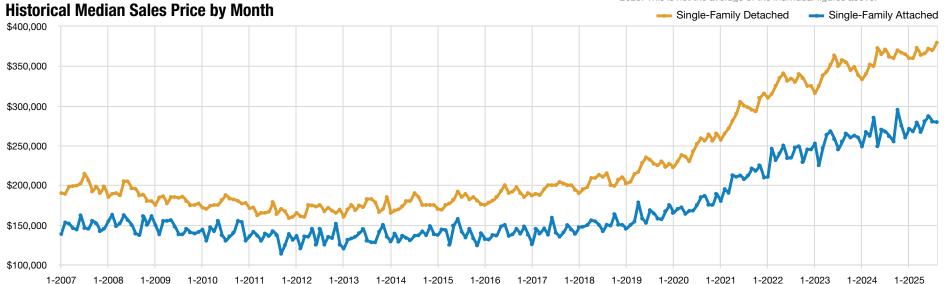
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.





Median Sales Price	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2024	\$360,000	+ 1.4%	\$255,000	- 3.8%
Oct-2024	\$370,000	+ 7.2%	\$295,000	+ 13.5%
Nov-2024	\$366,990	+ 5.2%	\$275,000	+ 4.8%
Dec-2024	\$364,940	+ 7.8%	\$260,000	0.0%
Jan-2025	\$360,000	+ 8.0%	\$271,000	+ 8.9%
Feb-2025	\$360,000	+ 5.8%	\$267,750	+ 0.3%
Mar-2025	\$372,995	+ 6.0%	\$279,000	+ 6.5%
Apr-2025	\$364,000	+ 4.0%	\$267,000	- 6.3%
May-2025	\$365,895	- 1.8%	\$280,500	+ 12.7%
Jun-2025	\$372,000	+ 1.9%	\$287,000	+ 6.3%
Jul-2025	\$370,000	- 0.3%	\$280,000	+ 4.7%
Aug-2025	\$379,545	+ 4.9%	\$279,450	+ 6.8%
12-Month Avg*	\$367,500	+ 3.5%	\$275,000	+ 3.8%

<sup>\*</sup> Median Sales Price for all properties from September 2024 through August 2025. This is not the average of the individual figures above.



# **Average Sales Price**

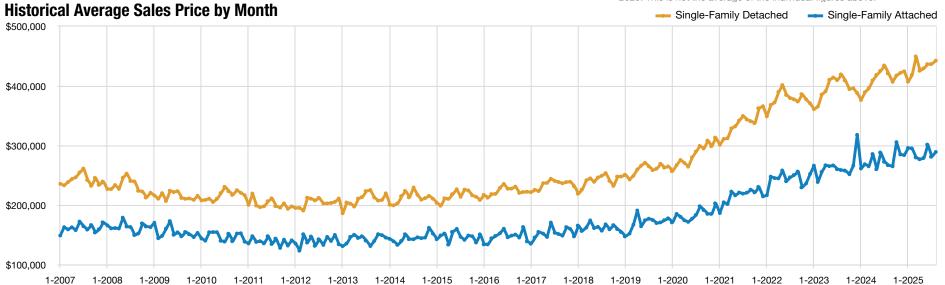
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



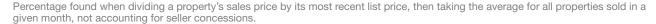
August		Year to Date	
\$442,558	\$258,676 \$266,832	\$397,754	\$259,944 \$271,213 \$286,941
+ 11.1% + 0.4% + 5.1%	+ 3.4% + 3.2% + 8.3%	+ 4.9% + 3.5% + 4.9%	+ 6.7% + 4.3% + 5.8%
2023 2024 2025	2023 2024 2025	2023 2024 2025	2023 2024 2025
Single-Family Detached	Single-Family Attached	Single-Family Detached	Single-Family Attached

Avg. Sales Price	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2024	\$406,823	- 0.6%	\$264,837	+ 2.7%
Oct-2024	\$417,406	+ 5.8%	\$305,602	+ 21.5%
Nov-2024	\$421,814	+ 6.5%	\$284,836	+ 7.1%
Dec-2024	\$424,512	+ 9.4%	\$283,839	- 10.7%
Jan-2025	\$407,017	+ 8.1%	\$295,712	+ 13.2%
Feb-2025	\$418,515	+ 7.5%	\$294,978	+ 9.9%
Mar-2025	\$449,554	+ 13.5%	\$279,794	+ 5.6%
Apr-2025	\$425,531	+ 4.0%	\$276,730	- 3.1%
May-2025	\$429,431	+ 2.6%	\$278,821	+ 7.2%
Jun-2025	\$436,502	+ 2.7%	\$301,408	+ 4.6%
Jul-2025	\$436,655	+ 0.5%	\$280,964	+ 3.1%
Aug-2025	\$442,558	+ 5.1%	\$289,006	+ 8.3%
12-Month Avg*	\$427,116	+ 4.9%	\$285,870	+ 5.4%

<sup>\*</sup> Avg. Sales Price for all properties from September 2024 through August 2025. This is not the average of the individual figures above.



#### **Percent of List Price Received**



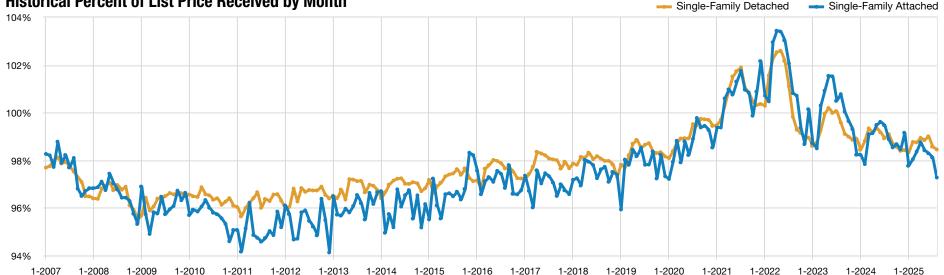


August				Year to	Year to Date						
99.6%	99.1%	98.5%	100.8%	98.9%	97.3%	99.6%	99.1%	98.7%	100.5%	99.0%	98.1%
- 0.2%	- 0.5%	- 0.6%	0.0%	- 1.9%	- 1.6%	- 2.0%	- 0.5%	- 0.4%	- 1.7%	- 1.5%	- 0.9%
2023 Single-	2024 Family D	2025 etached	2023 Single-F	2024 amily A	2025 ttached	2023 Single-	2024 Family D	2025 etached	2023 Single-	2024 Family A	2025 ttached

Pct. of List Price Received	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2024	98.7%	- 0.4%	98.5%	- 1.5%
Oct-2024	98.6%	- 0.4%	98.7%	- 0.9%
Nov-2024	98.4%	- 0.5%	98.5%	- 0.8%
Dec-2024	98.4%	- 0.5%	99.2%	+ 1.0%
Jan-2025	98.3%	- 0.1%	97.8%	- 0.4%
Feb-2025	98.8%	0.0%	98.0%	+ 0.2%
Mar-2025	98.7%	- 0.6%	98.4%	- 0.7%
Apr-2025	98.9%	- 0.3%	98.8%	- 0.3%
May-2025	98.8%	- 0.6%	98.4%	- 1.1%
Jun-2025	99.0%	- 0.2%	98.3%	- 1.3%
Jul-2025	98.6%	- 0.3%	98.1%	- 1.4%
Aug-2025	98.5%	- 0.6%	97.3%	- 1.6%
12-Month Avg*	98.7%	- 0.4%	98.3%	- 0.8%

<sup>\*</sup> Pct. of List Price Received for all properties from September 2024 through August 2025. This is not the average of the individual figures above.



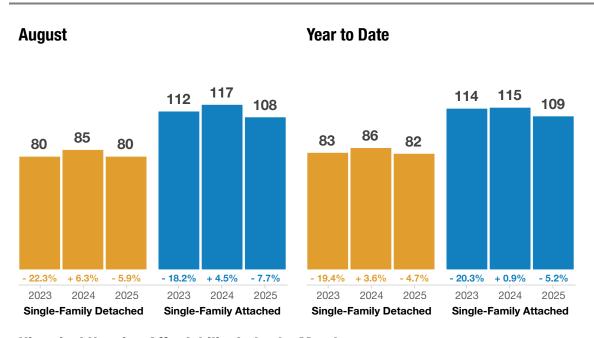


## **Housing Affordability Index**

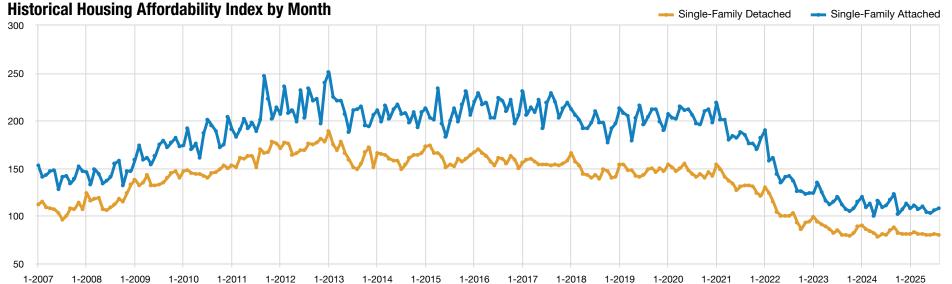








Affordability Index	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2024	88	+ 10.0%	123	+ 15.0%
Oct-2024	82	+ 3.8%	102	- 2.9%
Nov-2024	81	- 1.2%	107	- 0.9%
Dec-2024	81	- 9.0%	113	- 1.7%
Jan-2025	81	- 10.0%	108	- 10.0%
Feb-2025	83	- 3.5%	111	+ 1.8%
Mar-2025	81	- 3.6%	107	- 5.3%
Apr-2025	81	- 1.2%	110	+ 10.0%
May-2025	80	+ 2.6%	104	- 10.3%
Jun-2025	80	- 1.2%	103	- 5.5%
Jul-2025	81	+ 1.3%	106	- 4.5%
Aug-2025	80	- 5.9%	108	- 7.7%
12-Month Avg	82	- 1.2%	109	- 1.8%



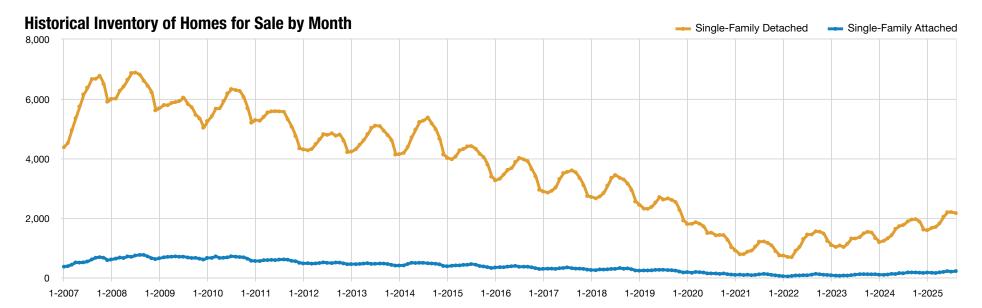
# **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of a given month.



August					
		2,163			
	1,887				
1,360					
					216
			111	171	210
- 6.0%	+ 38.8%	+ 14.6%	+ 15.6%	+ 54.1%	+ 26.3%
2023	2024	2025	2023	2024	2025
Sin	gle-Family Detach	ed	Sing	gle-Family Attacl	ned

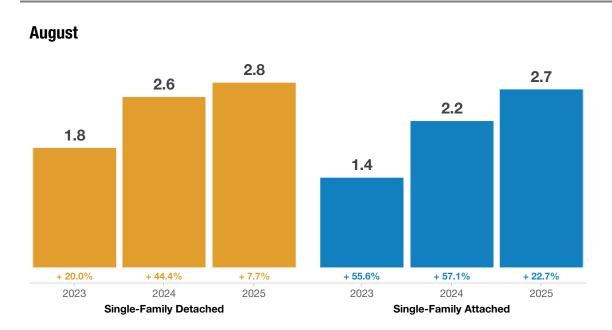
Homes for Sale	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2024	1,946	+ 31.1%	170	+ 51.8%
Oct-2024	1,960	+ 27.7%	169	+ 55.0%
Nov-2024	1,880	+ 24.3%	162	+ 51.4%
Dec-2024	1,611	+ 21.6%	153	+ 41.7%
Jan-2025	1,589	+ 33.6%	167	+ 79.6%
Feb-2025	1,668	+ 35.3%	159	+ 76.7%
Mar-2025	1,698	+ 28.9%	151	+ 52.5%
Apr-2025	1,823	+ 28.4%	173	+ 41.8%
May-2025	2,039	+ 24.8%	187	+ 59.8%
Jun-2025	2,193	+ 26.9%	214	+ 44.6%
Jul-2025	2,198	+ 24.7%	195	+ 37.3%
Aug-2025	2,163	+ 14.6%	216	+ 26.3%
12-Month Avg	1,897	+ 26.3%	176	+ 49.2%



### **Absorption Rate**

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.





Months Supply	Single-Family Detached	Year-Over-Year Change	Single-Family Attached	Year-Over-Year Change
Sep-2024	2.6	+ 30.0%	2.3	+ 64.3%
Oct-2024	2.6	+ 23.8%	2.2	+ 69.2%
Nov-2024	2.5	+ 19.0%	2.1	+ 50.0%
Dec-2024	2.1	+ 16.7%	2.0	+ 42.9%
Jan-2025	2.1	+ 31.3%	2.2	+ 83.3%
Feb-2025	2.2	+ 29.4%	2.0	+ 66.7%
Mar-2025	2.2	+ 22.2%	1.9	+ 46.2%
Apr-2025	2.4	+ 26.3%	2.2	+ 46.7%
May-2025	2.7	+ 22.7%	2.4	+ 60.0%
Jun-2025	2.9	+ 26.1%	2.7	+ 42.1%
Jul-2025	2.9	+ 20.8%	2.4	+ 33.3%
Aug-2025	2.8	+ 7.7%	2.7	+ 22.7%
12-Month Avg*	2.5	+ 23.1%	2.3	+ 49.2%

<sup>\*</sup> Months Supply for all properties from September 2024 through August 2025. This is not the average of the individual figures above.



# **All Property Combined**

Key market metrics for the current month and year-to-date.



Key Metrics	Historical Sparkbars	8-2024	8-2025	% Change	YTD 2024	YTD 2025	% Change
New Listings	8-2023 2-2024 8-2024 2-2025 8-2025	1,212	1,204	- 0.7%	8,982	9,615	+ 7.0%
Pending Sales	8-2023 2-2024 8-2024 2-2025 8-2025	832	942	+ 13.2%	6,931	7,180	+ 3.6%
Closed Sales	8-2023 2-2024 8-2024 2-2025 8-2025	914	870	- 4.8%	6,630	6,791	+ 2.4%
Days on Market Until Sale	8-2023 2-2024 8-2024 2-2025 8-2025	29	39	+ 34.5%	31	39	+ 25.8%
Median Sales Price	8-2023 2-2024 8-2024 2-2025 8-2025	\$355,000	\$370,800	+ 4.5%	\$350,000	\$360,000	+ 2.9%
Average Sales Price	8-2023 2-2024 8-2024 2-2025 8-2025	\$408,104	\$427,026	+ 4.6%	\$398,649	\$417,245	+ 4.7%
Percent of List Price Received	8-2023 2-2024 8-2024 2-2025 8-2025	99.1%	98.3%	- 0.8%	99.1%	98.7%	- 0.4%
Housing Affordability Index	8-2023 2-2024 8-2024 2-2025 8-2025	87	82	- 5.7%	88	84	- 4.5%
Inventory of Homes for Sale	8-2023 2-2024 8-2024 2-2025 8-2025	2,058	2,379	+ 15.6%			_
Absorption Rate	8-2023 2-2024 8-2024 2-2025 8-2025	2.6	2.8	+ 7.7%	_		-