

Quarterly market

REPORT

2nd QTR 2013

Quarterly Highlights

- The median sale price for single-family detached homes was \$170,000, down 2.02 percent from 2nd Quarter 2012.
- Single-family detached home sales increased 21.97 percent from 2nd Quarter 2012.

New Listings	Closed Sales	Average Sale \$
2nd QTR 2013 Detached: 4,685 Attached: 434	2nd QTR 2013 Detached: 2,526 Attached: 256	2nd QTR 2013 Detached: \$207,491 Attached: \$146,587
2nd QTR 2012 Detached: 3,988 Attached: 369	2nd QTR 2012 Detached: 2,071 Attached: 193	2nd QTR 2012 Detached: \$209,780 Attached: \$140,359
% Change (Detached) +17.48%	% Change (Detached) +21.97%	% Change (Detached) -1.09%



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Contact

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2nd QTR 2013 & 2012 RECAP for Greater Albuquerque Areas

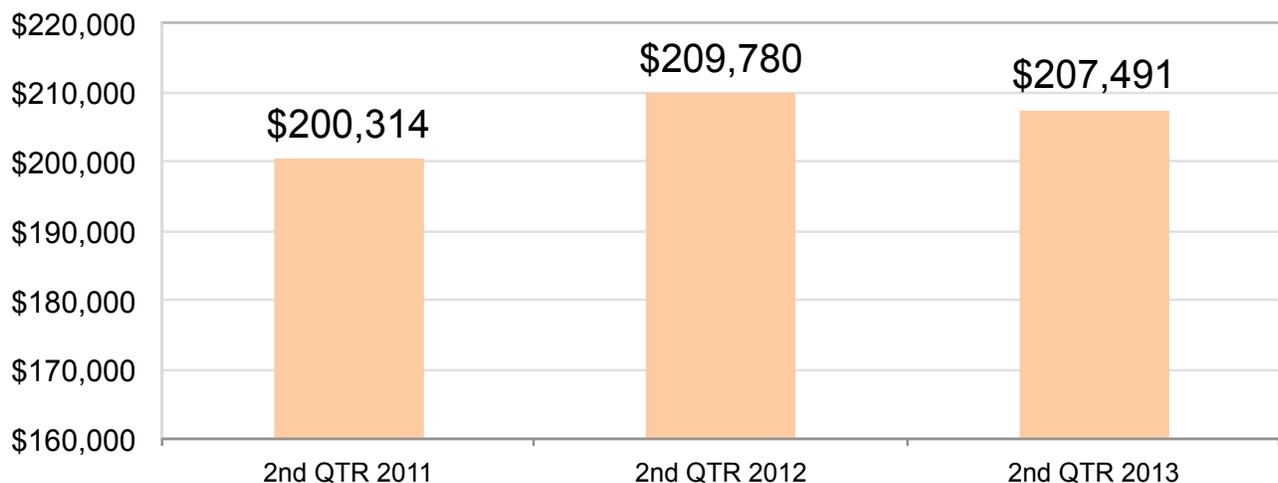
Class R1 (Existing Single-Family Detached) & Class R2 (Existing Condo/Townhome Attached)

Class R1	2013	2012	% of Change
Average Sale Price:	\$207,491	\$209,780	-1.09%
Median Sale Price:	\$170,000	\$173,500	-2.02%
Total Sold & Closed:	2,526	2,071	21.97%
Total Dollar Volume*:	\$524.1	\$434.5	20.62%
New Listings:	4,685	3,988	17.48%
Days on Market:	66	81	-18.52%

Class R2	2013	2012	% of Change
Average Sale Price:	\$146,587	\$140,359	4.44%
Median Sale Price:	\$139,750	\$135,000	3.52%
Total Sold & Closed:	256	193	32.64%
Total Dollar Volume*:	\$37.5	\$27.1	38.38%
New Listings:	434	369	17.62%
Days on Market:	79	86	-8.14%

The numbers above reflect the time period between April 1 and June 30 of 2012 and 2013.

Average Sale Price for single-family detached homes



SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

2nd QTR 2013 & 2012 RECAP for Albuquerque (Areas 10-121)

Class R1	2013	2012	% of Change
Average Sale Price:	\$214,368	\$208,972	2.58%
Median Sale Price:	\$177,365	\$172,000	3.12%
Total Sold & Closed:	1,739	1,445	20.35%
Total Dollar Volume*:	\$372.8	\$302.0	23.44%
New Listings:	3,055	2,674	14.25%
Days on Market:	61	73	-16.44%

Class R2	2013	2012	% of Change
Average Sale Price:	\$153,655	\$143,093	7.38%
Median Sale Price:	\$147,000	\$139,250	5.57%
Total Sold & Closed:	216	170	27.06%
Total Dollar Volume*:	\$33.2	\$24.3	36.63%
New Listings:	382	323	18.27%
Days on Market:	79	82	-3.66%

2nd QTR 2013 & 2012 RECAP for Rio Rancho (Areas 140-162)

Class R1	2013	2012	% of Change
Average Sale Price:	\$171,307	\$190,005	-9.84%
Median Sale Price:	\$150,000	\$169,214	-11.35%
Total Sold & Closed:	487	357	36.41%
Total Dollar Volume*:	\$83.4	\$67.8	23.01%
New Listings:	790	603	31.01%
Days on Market:	67	86	-22.09%

Class R2	2013	2012	% of Change
Average Sale Price:	\$116,779	\$118,308	-1.29%
Median Sale Price:	\$125,000	\$125,500	-0.40%
Total Sold & Closed:	29	12	141.67%
Total Dollar Volume*:	\$3.4	\$1.4	142.86%
New Listings:	32	23	39.13%
Days on Market:	81	130	-37.69%

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

2nd QTR 2013 & 2012 RECAP for East Mountains (Areas 210-293)

Class R1	2013	2012	% of Change
Average Sale Price:	\$227,320	\$247,648	-8.21%
Median Sale Price:	\$212,000	\$228,075	-7.05%
Total Sold & Closed:	98	91	7.69%
Total Dollar Volume*:	\$22.3	\$22.5	-0.89%
New Listings:	320	273	17.22%
Days on Market:	111	121	-8.26%

2nd QTR 2013 & 2012 RECAP for Valencia County (Areas 690-760)

Class R1	2013	2012	% of Change
Average Sale Price:	\$135,362	\$133,968	1.04%
Median Sale Price:	\$129,950	\$128,750	0.93%
Total Sold & Closed:	128	102	25.49%
Total Dollar Volume*:	\$17.3	\$13.7	26.28%
New Listings:	308	264	16.67%
Days on Market:	83	111	-25.23%

The numbers above reflect the time period between January 1 and March 31 of 2012 and 2013.

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

2nd QTR 2013 Area Summary for single-family home sales

		Sales	Change from 2nd QTR 2012	Average Sale Price	Change from 2nd QTR 2012	Median Sale Price	Change from 2nd QTR 2012
10	Sandia Heights	17	-15.00%	\$347,110	-13.23%	\$300,000	-26.29%
20	North Albuquerque Acres	32	14.29%	\$513,906	-1.24%	\$524,750	11.29%
21	Albuquerque Acres West	63	26.00%	\$352,560	-1.25%	\$310,000	-3.88%
30	Far NE Heights	150	36.36%	\$313,167	9.72%	\$255,866	-1.59%
31	Foothills North	29	-3.33%	\$568,731	8.99%	\$500,000	32.80%
32	Academy West	47	38.24%	\$197,997	3.05%	\$183,000	-2.40%
40	UNM	55	14.58%	\$263,016	2.37%	\$233,000	-1.17%
41	Uptown	86	38.71%	\$158,338	2.91%	\$147,000	0.09%
42	UNM South	52	20.93%	\$216,686	6.56%	\$209,500	14.48%
50	NE Heights	172	-2.82%	\$159,591	7.55%	\$149,950	1.32%
51	Foothills South	42	13.51%	\$301,429	18.28%	\$312,500	35.28%
60	Four Hills	18	20.00%	\$248,325	-13.21%	\$229,950	-17.88%
70	Fairgrounds	40	81.82%	\$134,480	-2.57%	\$127,750	-7.59%
71	Southeast Heights	39	-20.41%	\$174,973	-7.79%	\$175,000	-10.62%
72	Mesa Del Sol	0	N/A	N/A	N/A	N/A	N/A
80	Downtown	35	9.38%	\$191,459	-5.04%	\$167,000	9.33%
90	Near South Valley	44	29.41%	\$95,099	-9.73%	\$85,000	-21.66%
91	Valley Farms	21	5.00%	\$165,495	-2.68%	\$135,000	5.47%
92	Southwest Heights	198	17.16%	\$113,167	5.54%	\$114,250	4.82%
93	Pajarito	4	N/A	\$132,500	N/A	\$107,500	N/A
100	North Valley	41	10.81%	\$303,906	-18.10%	\$238,000	-8.46%
101	Near North Valley	51	70.00%	\$246,389	22.02%	\$185,000	10.45%
102	Far North Valley	2	-66.67%	\$289,000	-2.86%	\$289,000	8.85%
103	West River Valley	3	-25.00%	\$371,460	8.26%	\$220,000	-28.92%
110	Northwest Heights	130	3.17%	\$216,205	5.33%	\$186,761	-2.09%
111	Ladera Heights	105	12.90%	\$154,451	4.32%	\$149,900	2.74%
112	Canoncito	0	N/A	N/A	N/A	N/A	N/A
120	Paradise West	158	58.00%	\$179,721	6.77%	\$170,363	6.15%
121	Paradise East	105	56.72%	\$215,100	4.38%	\$200,000	5.26%
130	Corrales	30	7.14%	\$459,010	-0.19%	\$457,500	11.86%
140	Rio Rancho South	77	26.23%	\$208,498	-5.31%	\$204,000	-3.77%
141	Rio Rancho Southwest	0	N/A	N/A	N/A	N/A	N/A
150	Rio Rancho Mid	156	24.80%	\$163,611	-7.20%	\$143,500	-7.42%
151	Rio Rancho Mid-North	55	-9.84%	\$221,038	-5.03%	\$194,000	-9.77%
152	Rio Rancho Mid-West	24	84.62%	\$107,029	-14.41%	\$107,000	-19.23%
160	Rio Rancho North	54	25.58%	\$199,270	-3.06%	\$168,250	-13.72%
161	Rio Rancho Central	120	126.42%	\$135,675	-5.60%	\$137,500	-1.43%
162	Rio Rancho Northwest	1	N/A	\$81,383	N/A	\$81,383	N/A
170	Bernalillo/Algodones	19	-20.83%	\$244,556	-2.57%	\$225,000	-11.49%
180	Placitas	25	4.17%	\$395,536	-0.67%	\$380,000	-1.94%
210-290	East Mountain Area	98	7.69%	\$227,320	-8.21%	\$212,000	-7.05%
690-760	Valencia County	128	25.49%	\$135,362	1.04%	\$129,950	0.93%

SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

2013 2nd QTR Sales

ALBUQUERQUE and Central Bernalillo County

130
Sales: 30
Avg: \$459,010
Med: \$457,500

120
Sales: 158
Avg: \$179,721
Med: \$170,363

121
Sales: 105
Avg: \$215,100
Med: \$200,000

102
Sales: 2
Avg: \$289,000
Med: \$289,000

21
Sales: 63
Avg: \$352,560
Med: \$310,000

20
Sales: 32
Avg: \$513,906
Med: \$524,750

10
Sales: 17
Avg: \$347,110
Med: \$300,000

103
Sales: 3
Avg: \$371,460
Med: \$220,000

100
Sales: 41
Avg: \$303,906
Med: \$238,000

32
Sales: 47
Avg: \$197,997
Med: \$183,000

30
Sales: 150
Avg: \$313,167
Med: \$255,866

31
Sales: 29
Avg: \$568,731
Med: \$500,000

110
Sales: 130
Avg: \$216,205
Med: \$186,761

101
Sales: 51
Avg: \$246,389
Med: \$185,000

41
Sales: 86
Avg: \$158,338
Med: \$147,000

50
Sales: 172
Avg: \$159,591
Med: \$149,950

111
Sales: 105
Avg: \$154,451
Med: \$149,900

80
Sales: 35
Avg: \$191,459
Med: \$167,000

40
Sales: 55
Avg: \$263,016
Med: \$233,000

70
Sales: 40
Avg: \$134,480
Med: \$127,750

51
Sales: 42
Avg: \$301,429
Med: \$312,500

92
Sales: 198
Avg: \$113,167
Med: \$114,250

90
Sales: 44
Avg: \$95,099
Med: \$85,000

42
Sales: 52
Avg: \$216,686
Med: \$209,500

71
Sales: 39
Avg: \$174,973
Med: \$175,000

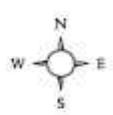
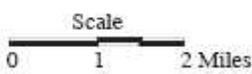
60
Sales: 18
Avg: \$248,325
Med: \$229,950

72
Sales: 0
Avg: N/A
Med: N/A

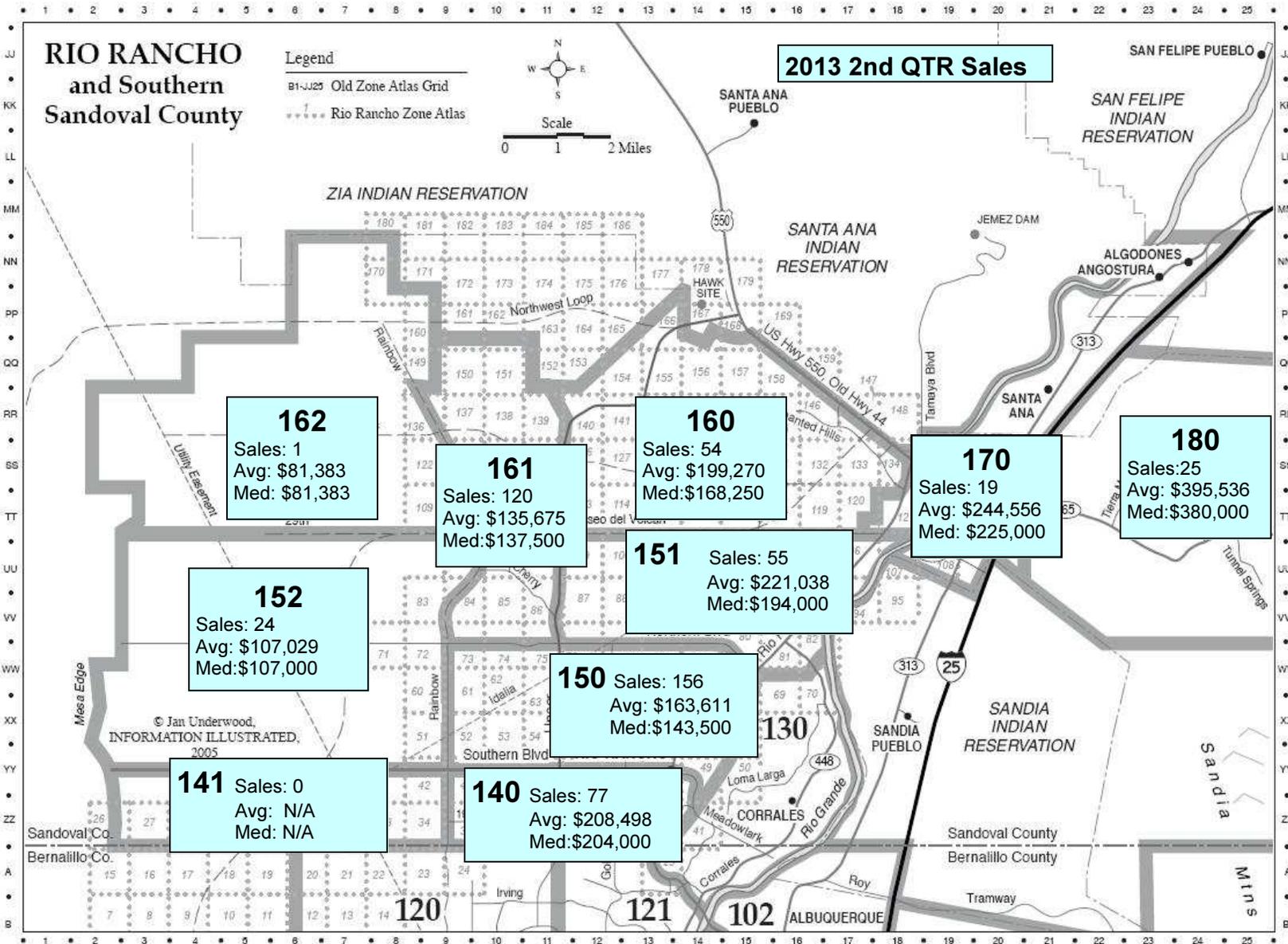
93
Sales: 4
Avg: \$132,500
Med: \$107,500

91
Sales: 21
Avg: \$165,495
Med: \$135,000

112
Sales: 0
Avg: N/A
Med: N/A

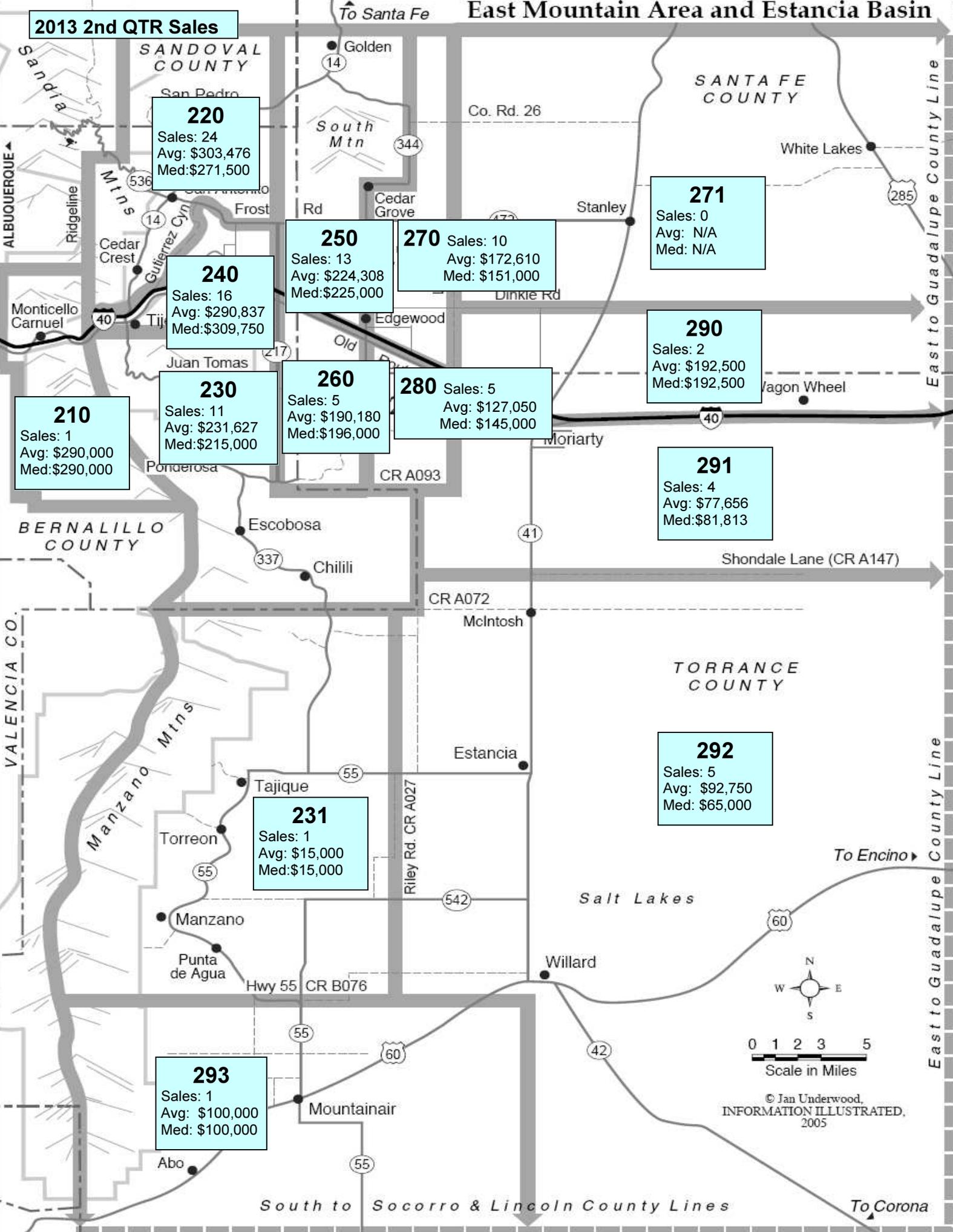


ISLETA INDIAN RESERVATION



East Mountain Area and Estancia Basin

2013 2nd QTR Sales



0 1 2 3 5
Scale in Miles

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2013 2nd QTR Sales

VALENCIA COUNTY

ISLETA INDIAN RESERVATION

ISLETA INDIAN RESERVATION

700
Sales: 31
Avg: \$143,065
Med: \$135,000

710
Sales: 12
Avg: \$208,710
Med: \$210,000

701
Sales: 24
Avg: \$151,358
Med: \$148,900

690
Sales: 0
Avg: N/A
Med: N/A

711
Sales: 14
Avg: \$208,707
Med: \$192,500

720
Sales: 3
Avg: \$77,967
Med: \$85,000

740
Sales: 4
Avg: \$99,069
Med: \$100,000

721
Sales: 18
Avg: \$86,141
Med: \$83,450

730
Sales: 1
Avg: \$14,000
Med: \$14,000

750
Sales: 0
Avg: N/A
Med: N/A

741
Sales: 14
Avg: \$66,330
Med: \$46,000

742
Sales: 1
Avg: \$48,500
Med: \$48,500

760
Sales: 6
Avg: \$110,067
Med: \$116,500

620
NORTH SOCORRO:
VALENCIA COUNTY LINE
SOUTH TO RIO SALADO

621
SOUTH SOCORRO:
RIO SALADO SOUTH

