

Quarterly market



R E P O R T

4th QTR 2013

This data is from the time period between October 1 and December 31 of 2012 and 2013.

| | | |
|--|--|---|
| <p>New Listings</p> <p>Detached: 3,243 Attached: 336</p> <p>4th QTR 2012 Detached: 2,889 Attached: 296</p> <p>% Change (Detached) +12.25%</p> | <p>Closed Sales</p> <p>Detached: 1,978 Attached: 176</p> <p>4th QTR 2012 Detached: 1,877 Attached: 171</p> <p>% Change (Detached) +5.38%</p> | <p>Average Sale \$</p> <p>Detached: \$211,528 Attached: \$148,770</p> <p>4th QTR 2012 Detached: \$206,514 Attached: \$140,670</p> <p>% Change (Detached) +2.43%</p> |
| <p>Days on Market (average)</p> <p>Detached: 70 Attached: 63</p> <p>4th QTR 2012 Detached: 68 Attached: 67</p> <p>% Change (Detached) +2.94%</p> | <p>Sales Volume (in millions)</p> <p>Detached: \$418.4 Attached: \$26.2</p> <p>4th QTR 2012 Detached: \$387.6 Attached: \$24.1</p> <p>% Change (Detached) +7.95%</p> | <p>Median Sale \$</p> <p>Detached: \$173,000 Attached: \$142,250</p> <p>4th QTR 2012 Detached: \$167,500 Attached: \$134,000</p> <p>% Change (Detached) +3.28%</p> |

| Closed Sales By Market Area (4th Quarter Only) | | | | |
|---|---------------------|----------------|----------------|----------|
| MLS Area | City/County | DET Sales 2012 | DET Sales 2013 | % Change |
| Areas 10-121 | Albuquerque | 1,350 | 1,296 | -4.00% |
| Area 130 | Corrales | 27 | 33 | +22.22% |
| Areas 140-162 | Rio Rancho | 294 | 371 | +26.19% |
| Area 170 | Bernalillo | 21 | 25 | +19.05% |
| Area 180 | Placitas | 19 | 18 | -5.26% |
| Areas 210-293 | East Mtns./Estancia | 72 | 88 | +22.22% |
| Areas 690-760 | Valencia County | 94 | 147 | +56.38% |



SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed. The SWMLS market areas include: City of Albuquerque, Corrales, Placitas, Rio Rancho, Bernalillo, East Mountains/Estancia Basin and most of Valencia County. The green sheet contains the same information reported on the full monthly report.