

Local Market Update for December 2016

This is a research tool provided by the Greater Albuquerque Association of REALTORS®.



87111

| Single-Family Detached | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2015 | 2016 | Percent Change | Thru 12-2015 | Thru 12-2016 | Percent Change |
| New Listings | 44 | 48 | + 9.1% | 1,033 | 1,093 | + 5.8% |
| Pending Sales | 35 | 41 | + 17.1% | 714 | 723 | + 1.3% |
| Closed Sales | 54 | 56 | + 3.7% | 709 | 705 | - 0.6% |
| Days on Market Until Sale | 67 | 58 | - 13.4% | 56 | 45 | - 19.6% |
| Median Sales Price* | \$248,750 | \$246,250 | - 1.0% | \$258,000 | \$270,000 | + 4.7% |
| Average Sales Price* | \$316,090 | \$304,696 | - 3.6% | \$310,904 | \$319,874 | + 2.9% |
| Percent of List Price Received* | 96.9% | 96.8% | - 0.1% | 97.1% | 97.4% | + 0.3% |
| Inventory of Homes for Sale | 163 | 166 | + 1.8% | -- | -- | -- |
| Months Supply of Inventory | 2.7 | 2.8 | + 3.7% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

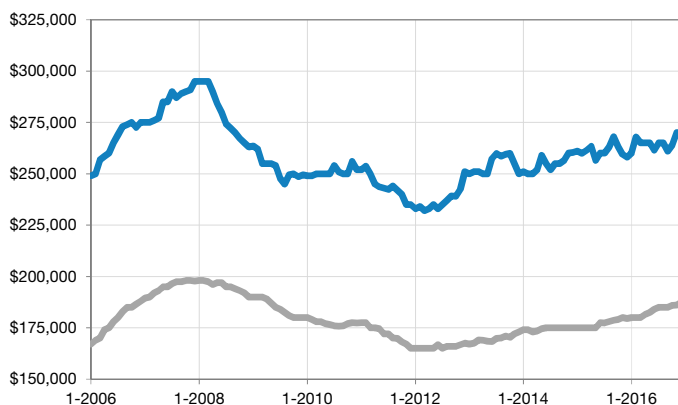
| Single-Family Attached | December | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2015 | 2016 | Percent Change | Thru 12-2015 | Thru 12-2016 | Percent Change |
| New Listings | 10 | 4 | - 60.0% | 203 | 238 | + 17.2% |
| Pending Sales | 5 | 8 | + 60.0% | 148 | 156 | + 5.4% |
| Closed Sales | 13 | 13 | 0.0% | 144 | 151 | + 4.9% |
| Days on Market Until Sale | 54 | 82 | + 51.9% | 58 | 51 | - 12.1% |
| Median Sales Price* | \$175,000 | \$149,000 | - 14.9% | \$166,000 | \$170,900 | + 3.0% |
| Average Sales Price* | \$173,108 | \$163,723 | - 5.4% | \$174,303 | \$179,739 | + 3.1% |
| Percent of List Price Received* | 97.1% | 96.8% | - 0.3% | 96.8% | 97.3% | + 0.5% |
| Inventory of Homes for Sale | 35 | 35 | 0.0% | -- | -- | -- |
| Months Supply of Inventory | 2.8 | 2.7 | - 3.6% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation

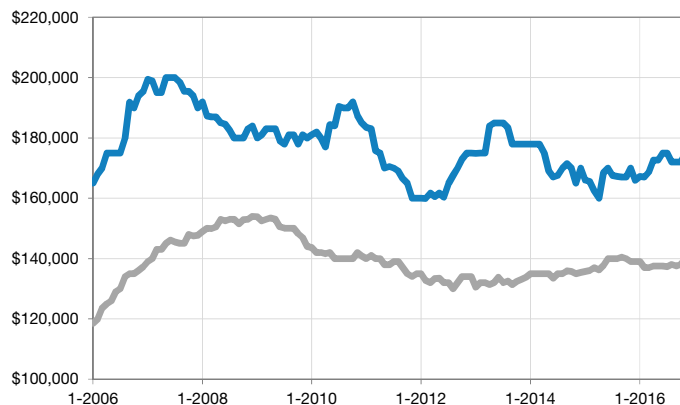
All MLS —
87111 —



Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation

All MLS —
87111 —



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.