Local Market Update for January 2017

This is a research tool provided by the Greater Albuquerque Association of REALTORS®.

Four Hills Village – 60

East / North of KAFB, South of I-40 to mountains

Single-Family Detached	January			Year to Date		
Key Metrics	**2016**	**2017**	Percent Change	**Thru 1-2016**	**Thru 1-2017**	Percent Change
New Listings	6	**18**	+ 200.0%	6	**18**	+ 200.0%
Pending Sales	7	**9**	+ 28.6%	7	**9**	+ 28.6%
Closed Sales	7	**4**	- 42.9%	7	**4**	- 42.9%
Days on Market Until Sale	57	**104**	+ 82.5%	57	**104**	+ 82.5%
Median Sales Price*	$280,000	**$258,000**	- 7.9%	$280,000	**$258,000**	- 7.9%
Average Sales Price*	$301,952	**$263,500**	- 12.7%	$301,952	**$263,500**	- 12.7%
Percent of List Price Received*	96.3%	**91.2%**	- 5.3%	96.3%	**91.2%**	- 5.3%
Inventory of Homes for Sale	22	**28**	+ 27.3%	--	**--**	--
Months Supply of Inventory	2.7	**3.6**	+ 33.3%	--	**--**	--

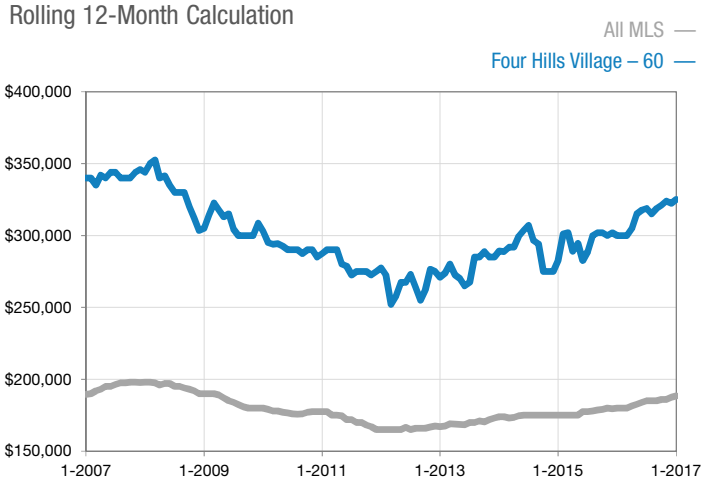
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	January			Year to Date		
Key Metrics	**2016**	**2017**	Percent Change	**Thru 1-2016**	**Thru 1-2017**	Percent Change
New Listings	3	**1**	- 66.7%	3	**1**	- 66.7%
Pending Sales	2	**0**	- 100.0%	2	**0**	- 100.0%
Closed Sales	0	**0**	0.0%	0	**0**	0.0%
Days on Market Until Sale	--	**--**	--	--	**--**	--
Median Sales Price*	--	**--**	--	--	**--**	--
Average Sales Price*	--	**--**	--	--	**--**	--
Percent of List Price Received*	--	**--**	--	--	**--**	--
Inventory of Homes for Sale	6	**8**	+ 33.3%	--	**--**	--
Months Supply of Inventory	3.0	**4.3**	+ 43.3%	--	**--**	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

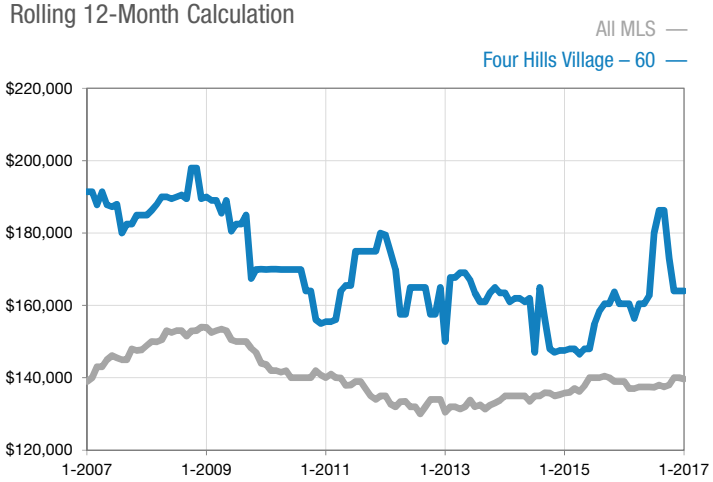
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.