

# Local Market Update for January 2017

This is a research tool provided by the Greater Albuquerque Association of REALTORS®.



## Southeast Heights – 71

South of Central Ave, East of San Mateo / Kirtland AFB, North of Kirtland AFB, West of Tramway Blvd NE

Single-Family Detached	January			Year to Date		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
<b>Key Metrics</b>						
New Listings	17	28	+ 64.7%	17	28	+ 64.7%
Pending Sales	22	19	- 13.6%	22	19	- 13.6%
Closed Sales	14	9	- 35.7%	14	9	- 35.7%
Days on Market Until Sale	83	49	- 41.0%	83	49	- 41.0%
Median Sales Price*	\$115,500	<b>\$225,000</b>	+ 94.8%	\$115,500	<b>\$225,000</b>	+ 94.8%
Average Sales Price*	\$144,635	<b>\$193,940</b>	+ 34.1%	\$144,635	<b>\$193,940</b>	+ 34.1%
Percent of List Price Received*	95.6%	<b>99.1%</b>	+ 3.7%	95.6%	<b>99.1%</b>	+ 3.7%
Inventory of Homes for Sale	53	43	- 18.9%	--	--	--
Months Supply of Inventory	3.2	2.4	- 25.0%	--	--	--

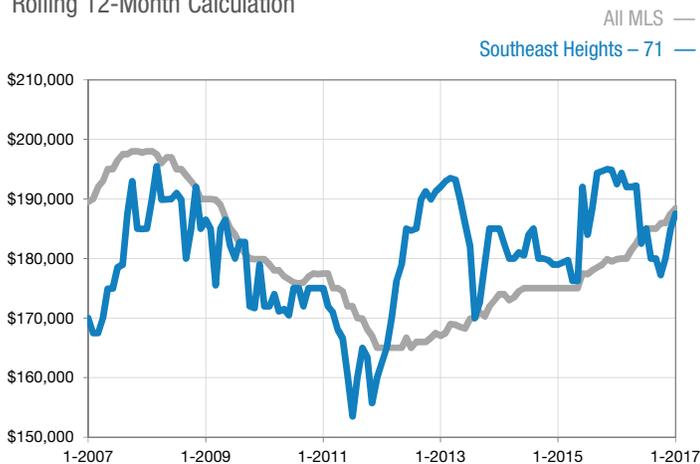
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	January			Year to Date		
	2016	2017	Percent Change	Thru 1-2016	Thru 1-2017	Percent Change
<b>Key Metrics</b>						
New Listings	4	17	+ 325.0%	4	17	+ 325.0%
Pending Sales	3	2	- 33.3%	3	2	- 33.3%
Closed Sales	1	1	0.0%	1	1	0.0%
Days on Market Until Sale	144	129	- 10.4%	144	129	- 10.4%
Median Sales Price*	\$72,000	<b>\$77,000</b>	+ 6.9%	\$72,000	<b>\$77,000</b>	+ 6.9%
Average Sales Price*	\$72,000	<b>\$77,000</b>	+ 6.9%	\$72,000	<b>\$77,000</b>	+ 6.9%
Percent of List Price Received*	90.1%	<b>96.4%</b>	+ 7.0%	90.1%	<b>96.4%</b>	+ 7.0%
Inventory of Homes for Sale	13	36	+ 176.9%	--	--	--
Months Supply of Inventory	5.8	13.9	+ 139.7%	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

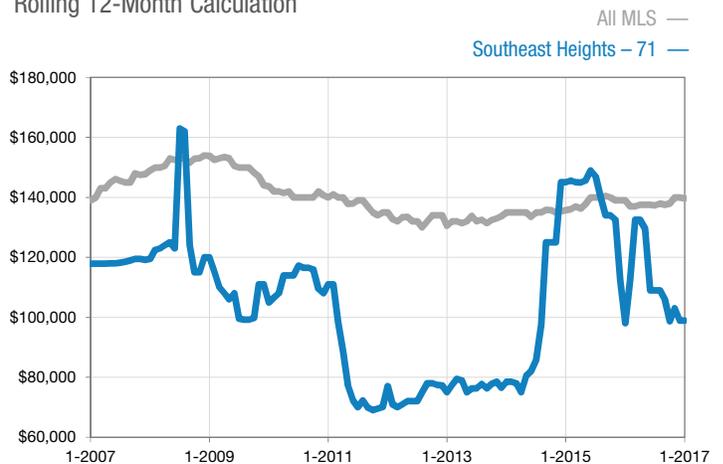
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.