

Rio Communities, Tierra Grande – 760

East of Hwy 304 to Manzano Mountains, South of Manzano to Hwy 60 / Socorro County

| Single-Family Detached          | June      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 6-2024  | Thru 6-2025 | % Change |
| New Listings                    | 6         | 10        | + 66.7%  | 37           | 45          | + 21.6%  |
| Pending Sales                   | 4         | 11        | + 175.0% | 29           | 33          | + 13.8%  |
| Closed Sales                    | 3         | 3         | 0.0%     | 31           | 28          | - 9.7%   |
| Days on Market Until Sale       | 15        | 60        | + 300.0% | 30           | 61          | + 103.3% |
| Median Sales Price*             | \$275,000 | \$282,000 | + 2.5%   | \$267,000    | \$286,000   | + 7.1%   |
| Average Sales Price*            | \$310,633 | \$304,667 | - 1.9%   | \$278,187    | \$274,361   | - 1.4%   |
| Percent of List Price Received* | 99.0%     | 99.6%     | + 0.6%   | 99.4%        | 97.8%       | - 1.6%   |
| Inventory of Homes for Sale     | 13        | 16        | + 23.1%  | —            | —           | —        |
| Months Supply of Inventory      | 2.6       | 2.8       | + 7.7%   | —            | —           | —        |

| Single-Family Attached          | June      |           |          | Year to Date |             |          |
|---------------------------------|-----------|-----------|----------|--------------|-------------|----------|
| Key Metrics                     | 2024      | 2025      | % Change | Thru 6-2024  | Thru 6-2025 | % Change |
| New Listings                    | 5         | 0         | - 100.0% | 15           | 5           | - 66.7%  |
| Pending Sales                   | 2         | 0         | - 100.0% | 8            | 6           | - 25.0%  |
| Closed Sales                    | 2         | 1         | - 50.0%  | 7            | 8           | + 14.3%  |
| Days on Market Until Sale       | 28        | 70        | + 150.0% | 15           | 76          | + 406.7% |
| Median Sales Price*             | \$245,500 | \$186,000 | - 24.2%  | \$215,000    | \$202,250   | - 5.9%   |
| Average Sales Price*            | \$245,500 | \$186,000 | - 24.2%  | \$213,000    | \$204,875   | - 3.8%   |
| Percent of List Price Received* | 98.3%     | 90.7%     | - 7.7%   | 99.1%        | 94.8%       | - 4.3%   |
| Inventory of Homes for Sale     | 6         | 1         | - 83.3%  | —            | —           | —        |
| Months Supply of Inventory      | 4.2       | 0.5       | - 88.1%  | —            | —           | —        |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

