

Estancia, McIntosh, Willard – 292

South of Shondale Lane (CR A147) to Lincoln County Line, East of Riley Rd (CR A027) to Guadalupe County Line

Single-Family Detached	June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	0	4	—	12	12	0.0%
Pending Sales	1	2	+ 100.0%	5	7	+ 40.0%
Closed Sales	1	0	- 100.0%	5	6	+ 20.0%
Days on Market Until Sale	52	—	—	92	117	+ 27.2%
Median Sales Price*	\$430,000	—	—	\$265,000	\$237,000	- 10.6%
Average Sales Price*	\$430,000	—	—	\$280,200	\$281,333	+ 0.4%
Percent of List Price Received*	104.9%	—	—	100.9%	96.0%	- 4.9%
Inventory of Homes for Sale	9	10	+ 11.1%	—	—	—
Months Supply of Inventory	6.9	6.7	- 2.9%	—	—	—

Single-Family Attached	June			Year to Date		
Key Metrics	2024	2025	% Change	Thru 6-2024	Thru 6-2025	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

