

Estancia, McIntosh, Willard – 292

South of Shondale Lane (CR A147) to Lincoln County Line, East of Riley Rd (CR A027) to Guadalupe County Line

Single-Family Detached	April			Year to Date		
Key Metrics	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
New Listings	3	3	0.0%	5	7	+ 40.0%
Pending Sales	1	1	0.0%	4	5	+ 25.0%
Closed Sales	1	1	0.0%	4	2	- 50.0%
Days on Market Until Sale	197	303	+ 53.8%	112	189	+ 68.8%
Median Sales Price*	\$419,000	\$800,000	+ 90.9%	\$195,000	\$507,000	+ 160.0%
Average Sales Price*	\$419,000	\$800,000	+ 90.9%	\$244,750	\$507,000	+ 107.2%
Percent of List Price Received*	91.3%	100.0%	+ 9.5%	99.0%	98.6%	- 0.4%
Inventory of Homes for Sale	6	8	+ 33.3%	—	—	—
Months Supply of Inventory	4.2	4.8	+ 14.3%	—	—	—

Single-Family Attached	April			Year to Date		
Key Metrics	2025	2026	% Change	Thru 4-2025	Thru 4-2026	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

