



Estancia, McIntosh, Willard – 292

South of Shondale Lane (CR A147) to Lincoln County Line, East of Riley Rd (CR A027) to Guadalupe County Line

Single-Family Detached	April			Year to Date		
Key Metrics	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change
New Listings	3	3	0.0%	8	5	- 37.5%
Pending Sales	0	1	—	3	4	+ 33.3%
Closed Sales	0	1	—	4	4	0.0%
Days on Market Until Sale	—	197	—	102	112	+ 9.8%
Median Sales Price*	—	\$419,000	—	\$225,000	\$195,000	- 13.3%
Average Sales Price*	—	\$419,000	—	\$242,750	\$244,750	+ 0.8%
Percent of List Price Received*	—	91.3%	—	99.9%	99.0%	- 0.9%
Inventory of Homes for Sale	8	6	- 25.0%	—	—	—
Months Supply of Inventory	5.7	4.2	- 26.3%	—	—	—

Single-Family Attached	April			Year to Date		
Key Metrics	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

