



Southeast Heights – 71

South of Central Ave, East of San Mateo / Kirtland AFB, North of Kirtland AFB, West of Tramway Blvd NE

Single-Family Detached	May			Year to Date		
Key Metrics	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings	25	24	- 4.0%	90	104	+ 15.6%
Pending Sales	18	32	+ 77.8%	75	92	+ 22.7%
Closed Sales	16	13	- 18.8%	69	76	+ 10.1%
Days on Market Until Sale	9	36	+ 300.0%	22	26	+ 18.2%
Median Sales Price*	\$389,950	\$349,900	- 10.3%	\$315,000	\$317,500	+ 0.8%
Average Sales Price*	\$379,775	\$330,069	- 13.1%	\$335,789	\$323,514	- 3.7%
Percent of List Price Received*	100.4%	96.7%	- 3.7%	99.2%	98.4%	- 0.8%
Inventory of Homes for Sale	23	21	- 8.7%	—	—	—
Months Supply of Inventory	1.5	1.2	- 20.0%	—	—	—

Single-Family Attached	May			Year to Date		
Key Metrics	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings	7	3	- 57.1%	26	24	- 7.7%
Pending Sales	8	6	- 25.0%	24	28	+ 16.7%
Closed Sales	5	5	0.0%	20	20	0.0%
Days on Market Until Sale	25	67	+ 168.0%	26	38	+ 46.2%
Median Sales Price*	\$135,000	\$274,302	+ 103.2%	\$255,000	\$262,151	+ 2.8%
Average Sales Price*	\$188,480	\$228,060	+ 21.0%	\$244,973	\$250,910	+ 2.4%
Percent of List Price Received*	97.6%	97.5%	- 0.1%	98.3%	98.8%	+ 0.5%
Inventory of Homes for Sale	4	4	0.0%	—	—	—
Months Supply of Inventory	0.8	0.8	0.0%	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

