

Estancia, McIntosh, Willard – 292

South of Shondale Lane (CR A147) to Lincoln County Line, East of Riley Rd (CR A027) to Guadalupe County Line

Single-Family Detached	May			Year to Date		
Key Metrics	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings	4	3	- 25.0%	12	8	- 33.3%
Pending Sales	1	1	0.0%	4	5	+ 25.0%
Closed Sales	0	2	—	4	6	+ 50.0%
Days on Market Until Sale	—	128	—	102	117	+ 14.7%
Median Sales Price*	—	\$354,500	—	\$225,000	\$237,000	+ 5.3%
Average Sales Price*	—	\$354,500	—	\$242,750	\$281,333	+ 15.9%
Percent of List Price Received*	—	90.1%	—	99.9%	96.0%	- 3.9%
Inventory of Homes for Sale	10	8	- 20.0%	—	—	—
Months Supply of Inventory	7.7	5.6	- 27.3%	—	—	—

Single-Family Attached	May			Year to Date		
Key Metrics	2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings	0	0	0.0%	0	0	0.0%
Pending Sales	0	0	0.0%	0	0	0.0%
Closed Sales	0	0	0.0%	0	0	0.0%
Days on Market Until Sale	—	—	—	—	—	—
Median Sales Price*	—	—	—	—	—	—
Average Sales Price*	—	—	—	—	—	—
Percent of List Price Received*	—	—	—	—	—	—
Inventory of Homes for Sale	0	0	0.0%	—	—	—
Months Supply of Inventory	—	—	—	—	—	—

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

