

## Foothills North – 31

East of Tramway Blvd to mountains, South of San Antonio Dr NE, North of Montgomery Blvd NE

Single-Family Detached		May			Year to Date		
Key Metrics		2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings		9	9	0.0%	41	48	+ 17.1%
Pending Sales		4	5	+ 25.0%	35	36	+ 2.9%
Closed Sales		7	8	+ 14.3%	31	31	0.0%
Days on Market Until Sale		25	56	+ 124.0%	19	37	+ 94.7%
Median Sales Price*		\$660,000	\$890,000	+ 34.8%	\$675,000	\$740,000	+ 9.6%
Average Sales Price*		\$751,311	\$916,250	+ 22.0%	\$768,686	\$914,317	+ 18.9%
Percent of List Price Received*		97.6%	97.5%	- 0.1%	98.5%	97.3%	- 1.2%
Inventory of Homes for Sale		9	13	+ 44.4%	—	—	—
Months Supply of Inventory		1.4	1.8	+ 28.6%	—	—	—

Single-Family Attached		May			Year to Date		
Key Metrics		2024	2025	% Change	Thru 5-2024	Thru 5-2025	% Change
New Listings		0	1	—	7	3	- 57.1%
Pending Sales		1	0	- 100.0%	6	3	- 50.0%
Closed Sales		1	0	- 100.0%	6	5	- 16.7%
Days on Market Until Sale		5	—	—	20	19	- 5.0%
Median Sales Price*		\$310,000	—	—	\$455,000	\$319,900	- 29.7%
Average Sales Price*		\$310,000	—	—	\$445,000	\$357,480	- 19.7%
Percent of List Price Received*		94.0%	—	—	97.5%	99.7%	+ 2.3%
Inventory of Homes for Sale		1	1	0.0%	—	—	—
Months Supply of Inventory		0.8	0.6	- 25.0%	—	—	—

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

