

MONTHLY MARKET REPORT

June 2015



JUNE AT A GLANCE *

<i>Active Listings</i>	<i>Pending sales</i>	<i>Closed sales</i>
4,089	1,188	984
-17.18% from last year	+26.52% from last year	+23.00% from last year
<i>Average Sale Price</i>		<i>Median Sale Price</i>
\$226,337		\$190,788
+6.01% from last year		+5.99% from last year

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** Data shown in "at a glance" section is for single-family detached homes.*

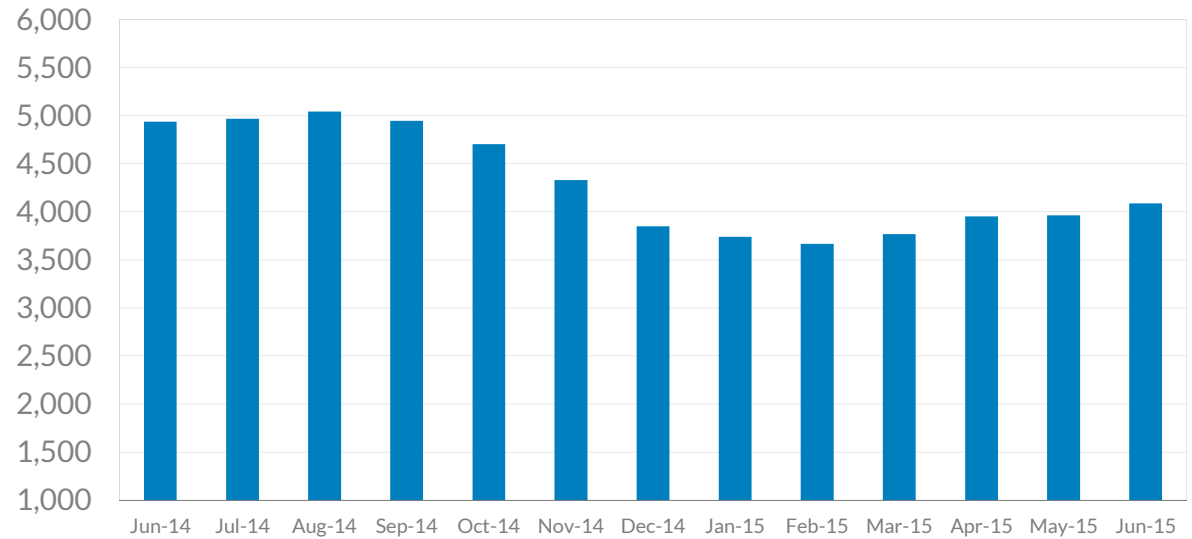
Market Inventory



Detached Historical

Year	2013	2014	2015
January	3,611	3,884	3,741
February	3,676	3,925	3,665
March	3,809	4,164	3,770
April	3,953	4,382	3,953
May	4,112	4,682	3,964
June	4,388	4,937	4,089
July	4,497	4,967	
August	4,578	5,043	
September	4,608	4,945	
October	4,439	4,705	
November	4,255	4,331	
December	3,836	3,850	

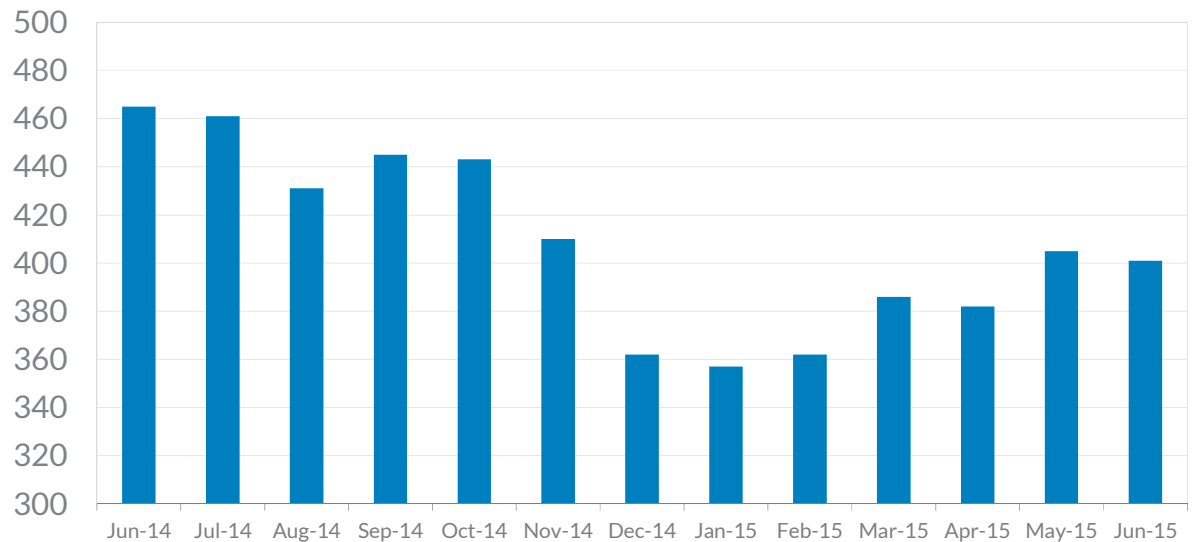
Detached Homes on Market



Attached Historical

Year	2013	2014	2015
January	396	388	357
February	386	395	362
March	418	455	386
April	419	476	382
May	419	468	405
June	407	465	401
July	413	461	
August	429	431	
September	427	445	
October	429	443	
November	402	410	
December	396	362	

Attached Homes on Market



Market Inventory *(New, Pending, Closed)*



Market Activity

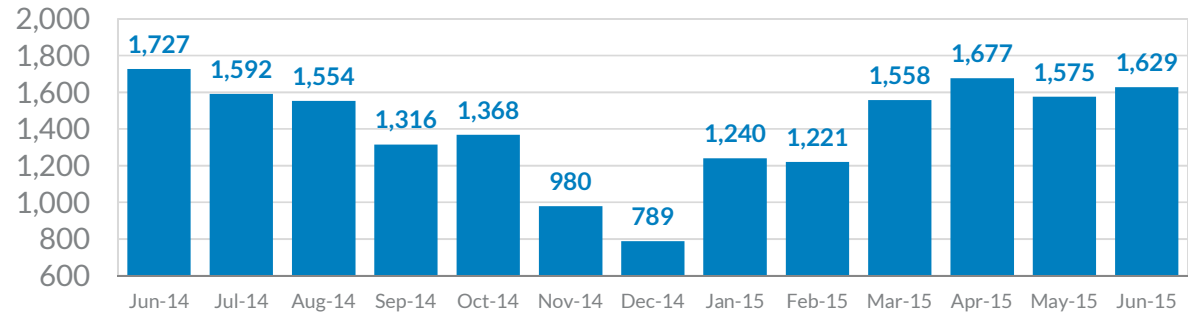
Month	New	Pending	Closed
Jun-14	1,727	939	800
Jul-14	1,592	986	823
Aug-14	1,554	857	822
Sep-14	1,316	854	703
Oct-14	1,368	831	758
Nov-14	980	738	601
Dec-14	789	649	656
Jan-15	1,240	855	537
Feb-15	1,221	921	554
Mar-15	1,558	1,102	827
Apr-15	1,677	1,180	844
May-15	1,575	1,234	903
Jun-15	1,629	1,188	984

Change from Last Month/Year

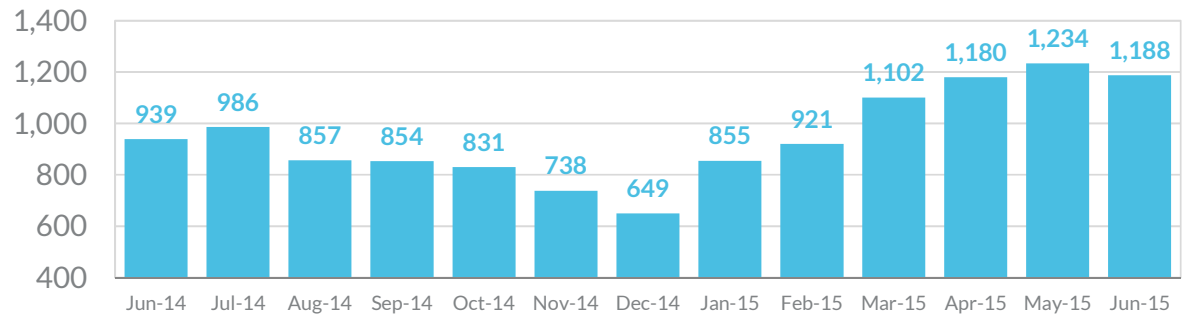
	Jun-15	May-15	Jun-14
New	1,629	1,575	1,727
% Change	-	3.43%	-5.67%
Pending	1,188	1,234	939
% Change	-	-3.73%	26.52%
Closed	984	903	800
% Change	-	8.97%	23.00%

Closed Sales chart also shows average days on market, indicated by a line. The average days on market for June 2015 detached sales was 56.

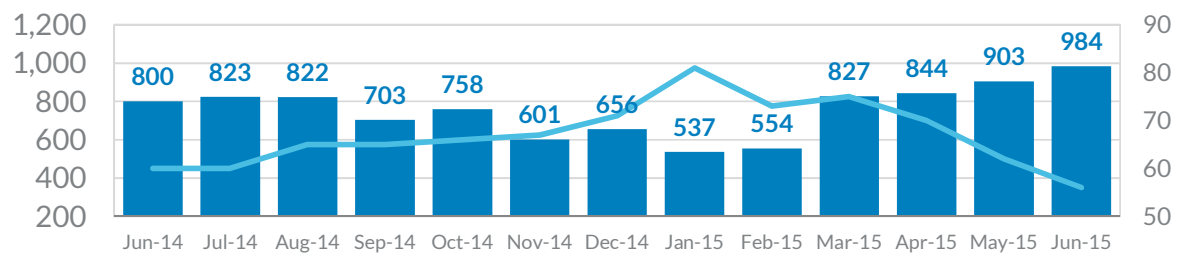
New Listings



Pending Sales



Closed Sales



Home Sales by Market Area (For month of June)



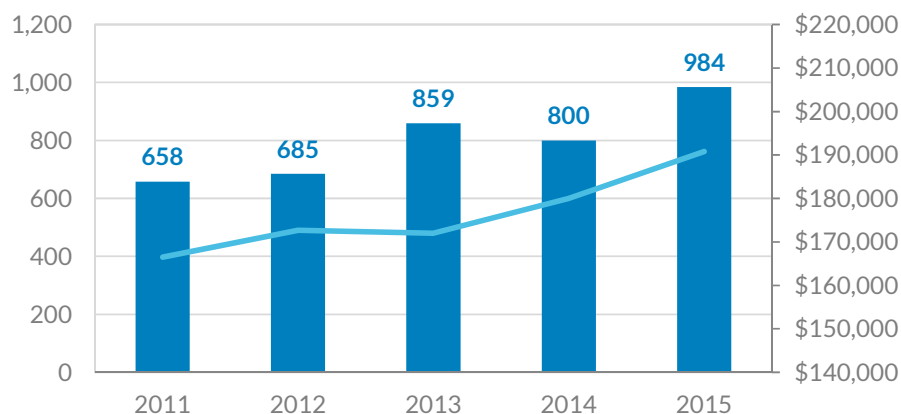
Single-Family Detached Sales

MLS Area	Area Name	Jun-14	Jun-15
10-121	Albuquerque	555	693
130	Corrales	8	13
140-162	Rio Rancho	146	169
180	Bernalillo	4	9
190	Placitas	6	6
210-293	E. Mountains	28	44
690-760	Valencia Co.	53	50
Total	All	800	984

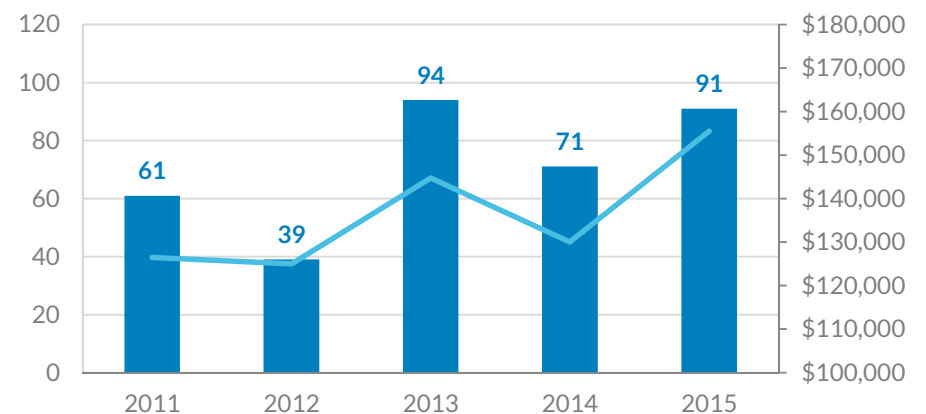
Condo/Townhome (Attached) Sales

MLS Area	Area Name	Jun-14	Jun-15
10-121	Albuquerque	59	83
130	Corrales	0	0
140-162	Rio Rancho	9	7
180	Bernalillo	0	0
190	Placitas	0	0
210-293	E. Mountains	0	0
690-760	Valencia Co.	3	1
Total	All	71	91

Detached Sales & Median Sale Price



Attached Sales & Median Sale Price



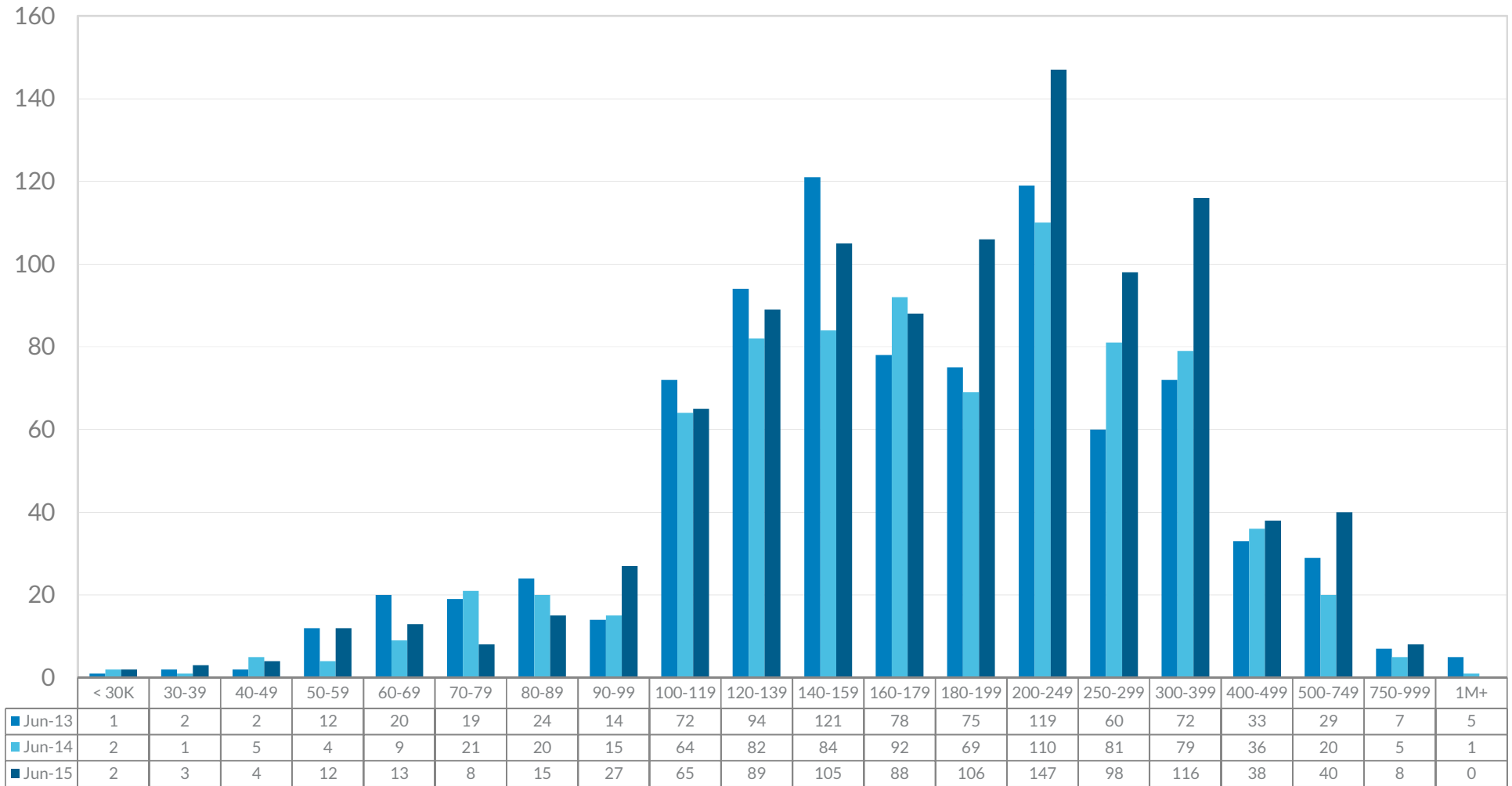
Blue line on charts represents the median sale price for that month

MLS Areas 210-293 include East Mountains and Estancia Basin. MLS Areas 690-760 include Belen, Los Lunas, and Bosque Farms.

Closed Sales by Price *(Detached)*



June historical (in thousands)



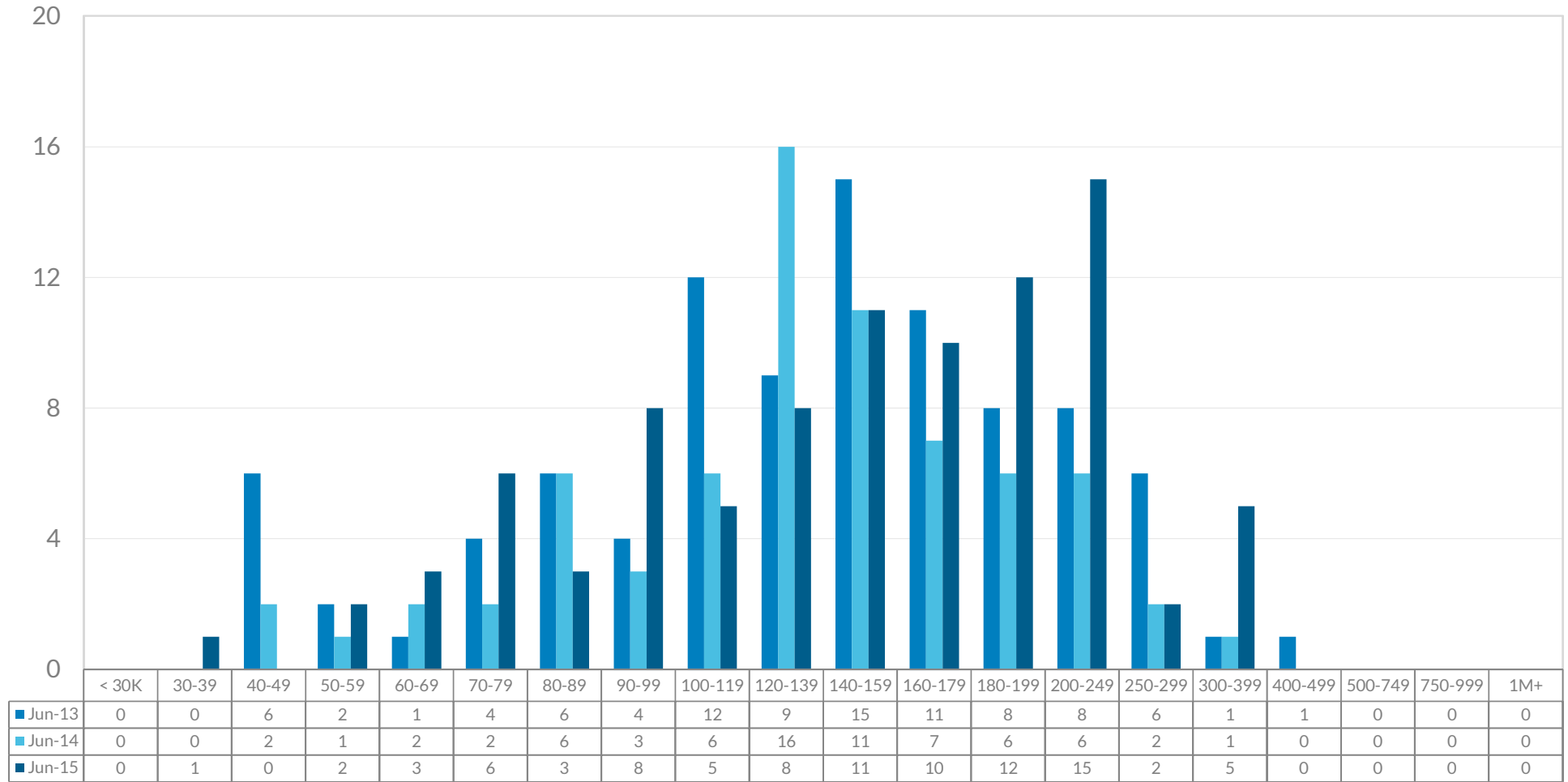
TOP SELLING PRICE RANGE FOR DETACHED HOMES

\$200,000 - \$249,999

Closed Sales by Price *(Attached)*



June historical (in thousands)

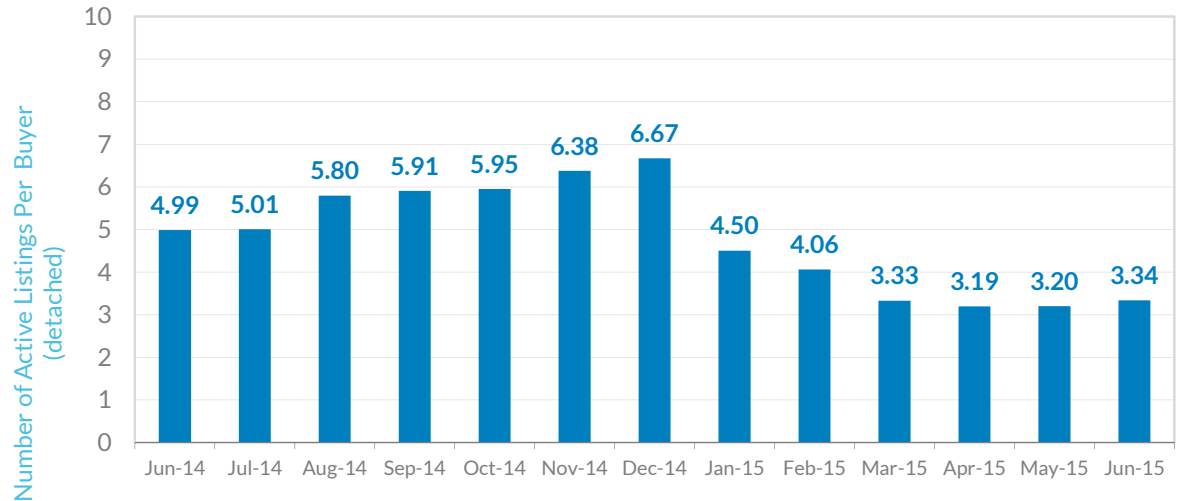


TOP SELLING PRICE RANGE FOR ATTACHED HOMES

\$200,000 - \$249,999

Supply-Demand

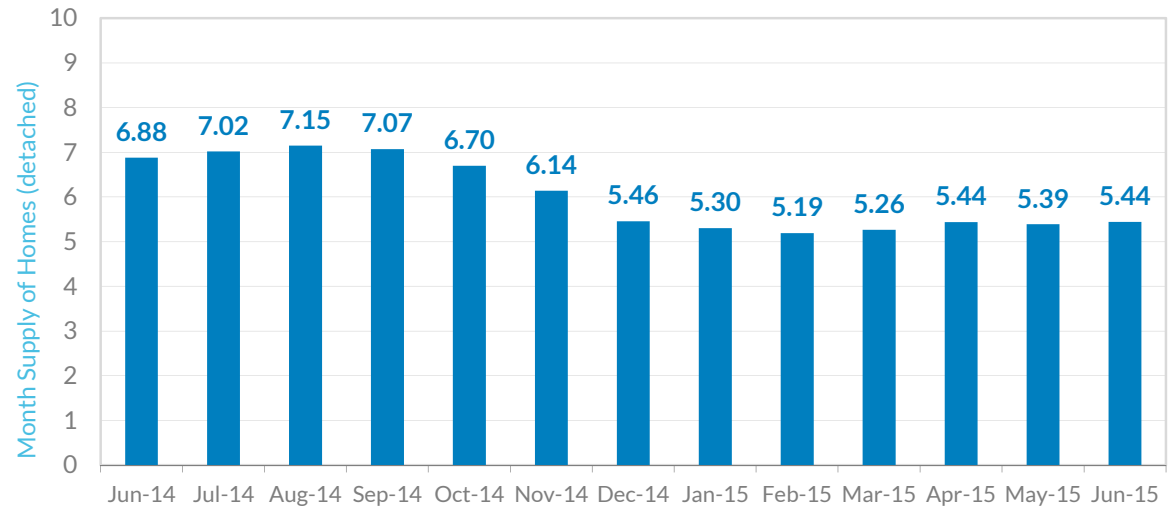
Year	2013	2014	2015
January	3.70	4.99	4.50
February	3.96	4.90	4.06
March	3.32	4.13	3.33
April	2.98	4.27	3.19
May	3.16	4.40	3.20
June	4.45	4.99	3.34
July	4.40	5.01	
August	5.08	5.80	
September	5.95	5.91	
October	6.05	5.95	
November	6.09	6.38	
December	6.73	6.67	



The Supply-Demand Ratio is calculated by dividing the number of homes for sale (listings available) by the number of total pending sales for that month. The higher the ratio, the more supply there is relative to demand.

Absorption Rates

Year	2013	2014	2015
January	5.74	5.32	5.30
February	5.82	5.38	5.19
March	5.97	5.69	5.26
April	6.10	5.99	5.44
May	6.21	6.48	5.39
June	6.48	6.88	5.44
July	6.47	7.02	
August	6.49	7.15	
September	6.44	7.07	
October	6.17	6.70	
November	5.91	6.14	
December	5.29	5.46	



The Absorption Rate measures how long it will take to exhaust or sell the current housing inventory. An average market is traditionally a six-month supply

Monthly Sale Prices *(Detached)*



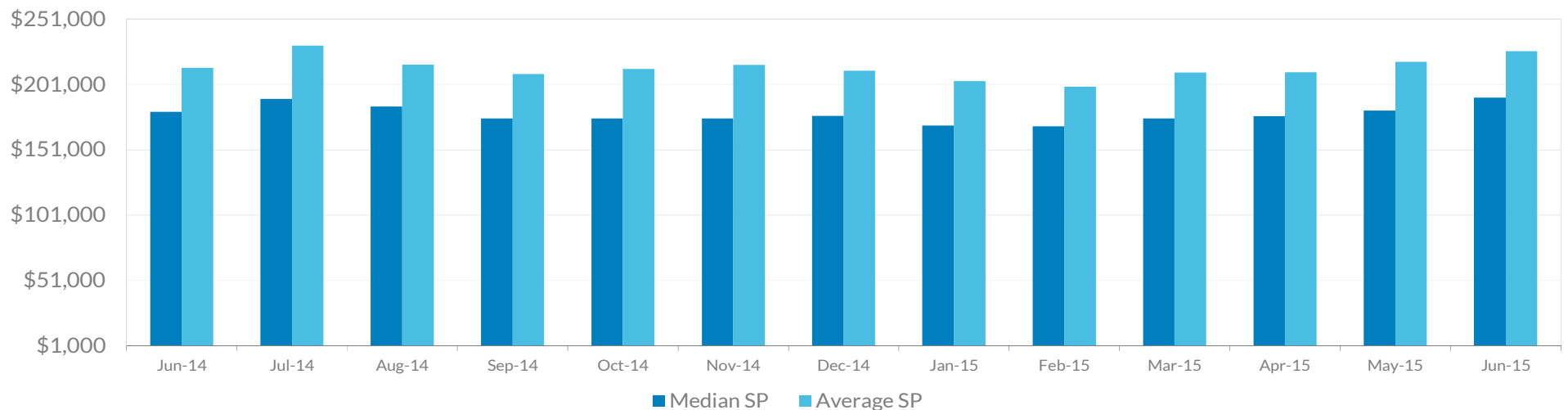
Median Sale Price

Year	2013	2014	2015
January	\$158,000	\$167,900	\$169,500
February	\$168,500	\$169,000	\$169,000
March	\$175,000	\$170,000	\$175,000
April	\$168,000	\$175,000	\$176,800
May	\$174,900	\$180,000	\$181,000
June	\$172,000	\$180,000	\$190,788
July	\$182,000	\$190,000	
August	\$182,500	\$184,100	
September	\$177,500	\$175,000	
October	\$166,000	\$175,000	
November	\$170,000	\$175,000	
December	\$185,000	\$177,000	

Average Sale Price

Year	2013	2014	2015
January	\$186,051	\$203,687	\$203,468
February	\$203,514	\$198,483	\$199,196
March	\$202,605	\$202,672	\$210,069
April	\$197,908	\$215,560	\$210,321
May	\$211,505	\$223,193	\$218,228
June	\$212,456	\$213,504	\$226,337
July	\$222,505	\$230,750	
August	\$223,533	\$216,148	
September	\$212,307	\$208,936	
October	\$208,152	\$212,905	
November	\$207,986	\$215,899	
December	\$219,909	\$211,523	

Monthly Sale Price



Historical Home Prices *(Detached)*



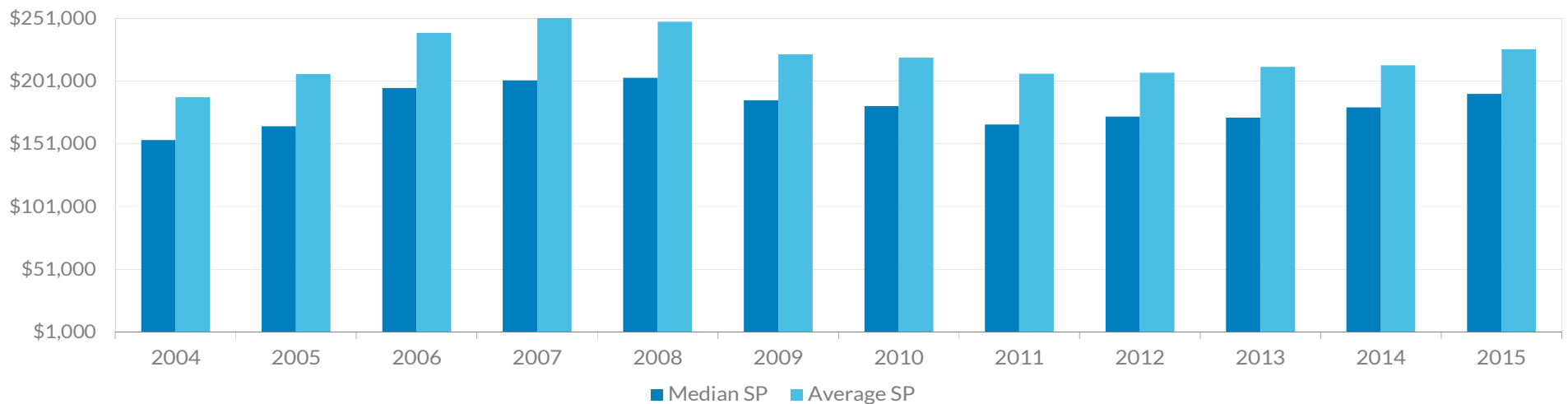
Median Sale Price (June)

Year	Median Sale Price	% Change From Previous Year
2004	\$153,950	3.67%
2005	\$165,000	7.18%
2006	\$195,575	18.53%
2007	\$201,500	3.03%
2008	\$203,500	0.99%
2009	\$185,800	-8.70%
2010	\$181,000	-2.58%
2011	\$166,500	-8.01%
2012	\$172,700	3.72%
2013	\$172,000	-0.41%
2014	\$180,000	4.65%
2015	\$190,788	5.99%

Average Sale Price (June)

Year	Average Sale Price	% Change From Previous Year
2004	\$188,040	8.11%
2005	\$206,677	9.91%
2006	\$239,231	15.75%
2007	\$254,298	6.30%
2008	\$248,375	-2.33%
2009	\$222,183	-10.55%
2010	\$219,723	-1.11%
2011	\$207,042	-5.77%
2012	\$207,679	0.31%
2013	\$212,456	2.30%
2014	\$213,504	0.49%
2015	\$226,337	6.01%

Historical Home Prices



Monthly Market Activity by Zip Code



Zip Code	Active listings	Sold Listings	% of All Sales	Zip Code	Active listings	Sold Listings	% of All Sales	Zip Code	Active listings	Sold Listings	% of All Sales
87001	4	0	0.00%	87062	1	0	0.00%	87123	155	49	4.98%
87002	150	14	1.42%	87063	2	0	0.00%	87124	314	94	9.55%
87004	62	9	0.91%	87068	21	1	0.10%	87144	342	75	7.62%
87006	1	0	0.00%	87102	53	7	0.71%	87801	1	0	0.00%
87008	28	5	0.51%	87104	56	12	1.22%				
87015	121	11	1.12%	87105	106	27	2.74%				
87016	27	2	0.20%	87106	87	18	1.83%				
87023	1	0	0.00%	87107	149	23	2.34%				
87026	2	0	0.00%	87108	88	26	2.64%				
87031	210	33	3.35%	87109	73	37	3.76%				
87035	22	1	0.10%	87110	152	39	3.96%				
87036	14	1	0.10%	87111	222	92	9.35%				
87042	12	2	0.20%	87112	133	46	4.67%				
87043	107	6	0.61%	87113	60	33	3.35%				
87047	81	2	0.20%	87114	376	90	9.15%				
87048	110	13	1.32%	87120	332	78	7.93%				
87056	7	0	0.00%	87121	175	76	7.72%				
87059	92	22	2.24%	87122	140	40	4.07%				

Any zip code that is located in the Southwest MLS Service Area that had at least 1 Active listing or 1 sale that month will be included in the zip code report.

Market Overview



2015		(DET) 2015	(DET) 2014	Percent Change	(ATT) 2015	(ATT) 2014	Percent Change	(DET+ATT) 2015 Year- to-Date	(DET+ATT) 2014 Year- to-Date	Percent Change
New Listings	Apr	1,677	1,756	-4.50%	154	195	-21.03%	6,219	6,524	-4.68%
	May	1,575	1,734	-9.17%	144	160	-10.00%	7,938	8,418	-5.70%
	Jun	1,629	1,727	-5.67%	146	145	0.69%	9,713	10,290	-5.61%
Pending Sales	Apr	1,180	976	20.90%	127	73	73.97%	4,417	3,781	16.82%
	May	1,234	996	23.90%	115	115	0.00%	5,766	4,890	17.91%
	Jun	1,188	939	26.52%	124	90	37.78%	7,008	5,919	18.40%
Closed Sales	Apr	844	721	17.06%	71	52	36.54%	2,995	2,725	9.91%
	May	903	797	13.30%	94	81	16.05%	3,992	3,602	10.83%
	Jun	984	800	23.00%	91	71	28.17%	5,067	4,473	13.28%
Dollar Volume of Closed Sales (in millions)	Apr	\$177.5	\$155.4	14.22%	\$9.6	\$7.6	26.32%	\$609.0	\$545.9	11.56%
	May	\$197.1	\$177.9	10.79%	\$14.9	\$12.0	24.17%	\$821.0	\$745.7	10.10%
	Jun	\$222.7	\$170.8	30.39%	\$14.6	\$10.1	44.55%	\$1,058.3	\$926.6	14.21%
Median Sales Price	Apr	\$176,800	\$175,000	1.03%	\$134,742	\$140,000	-3.76%	--	--	--
	May	\$181,000	\$180,000	0.56%	\$149,500	\$130,000	15.00%	--	--	--
	Jun	\$190,788	\$180,000	5.99%	\$155,500	\$130,000	19.62%	--	--	--
Average Sales Price	Apr	\$210,321	\$215,560	-2.43%	\$130,500	\$145,299	-10.19%	--	--	--
	May	\$218,228	\$223,193	-2.22%	\$158,121	\$148,291	6.63%	--	--	--
	Jun	\$226,337	\$213,504	6.01%	\$160,026	\$142,291	12.46%	--	--	--
Total Active Listings Available	Apr	3,953	4,382	-9.79%	382	476	-19.75%	--	--	--
	May	3,964	4,682	-15.34%	405	468	-13.46%	--	--	--
	Jun	4,089	4,937	-17.18%	401	465	-13.76%	--	--	--
Average Days on Market	Apr	70	71	-1.41%	67	69	-2.90%	--	--	--
	May	62	67	-7.46%	55	64	-14.06%	--	--	--
	Jun	56	60	-6.67%	64	66	-3.03%	--	--	--

Market Comparison *(Albuquerque & Rio Rancho)*



City of Albuquerque		(DET) 2015	(DET) 2014	Percent Change	City of Rio Rancho		(DET) 2015	(DET) 2014	Percent Change
New Listings	Apr	1,117	1,151	-2.95%	New Listings	Apr	276	325	-15.08%
	May	1,051	1,112	-5.49%		May	278	294	-5.44%
	Jun	1,089	1,141	-4.56%		Jun	251	285	-11.93%
Pending Sales	Apr	805	664	21.23%	Pending Sales	Apr	225	164	37.20%
	May	866	693	24.96%		May	211	162	30.25%
	Jun	808	650	24.31%		Jun	223	166	34.34%
Closed Sales	Apr	581	470	23.62%	Closed Sales	Apr	156	135	15.56%
	May	636	552	15.22%		May	170	124	37.10%
	Jun	693	555	24.86%		Jun	169	146	15.75%
Median Sales Price	Apr	\$183,300	\$181,000	1.27%	Median Sales Price	Apr	\$154,920	\$149,900	3.35%
	May	\$188,950	\$182,500	3.53%		May	\$161,632	\$162,000	-0.23%
	Jun	\$195,000	\$185,000	5.41%		Jun	\$173,000	\$159,181	8.68%
Average Sales Price	Apr	\$215,899	\$223,340	-3.33%	Average Sales Price	Apr	\$171,497	\$168,636	1.70%
	May	\$229,854	\$232,859	-1.29%		May	\$182,370	\$190,250	-4.14%
	Jun	\$235,208	\$220,173	6.83%		Jun	\$192,051	\$178,375	7.67%
Total Active	Apr	2,285	2,535	-9.86%	Total Active	Apr	659	723	-8.85%
	May	2,258	2,668	-15.37%		May	685	764	-10.34%
	Jun	2,351	2,846	-17.39%		Jun	656	810	-19.01%
Average Days on Market	Apr	66	69	-4.35%	Average Days on Market	Apr	73	64	14.06%
	May	59	59	0.00%		May	58	71	-18.31%
	Jun	51	54	-5.56%		Jun	55	59	-6.78%

Market Comparison *(East Mtns. / Estancia Basin & Valencia County)*



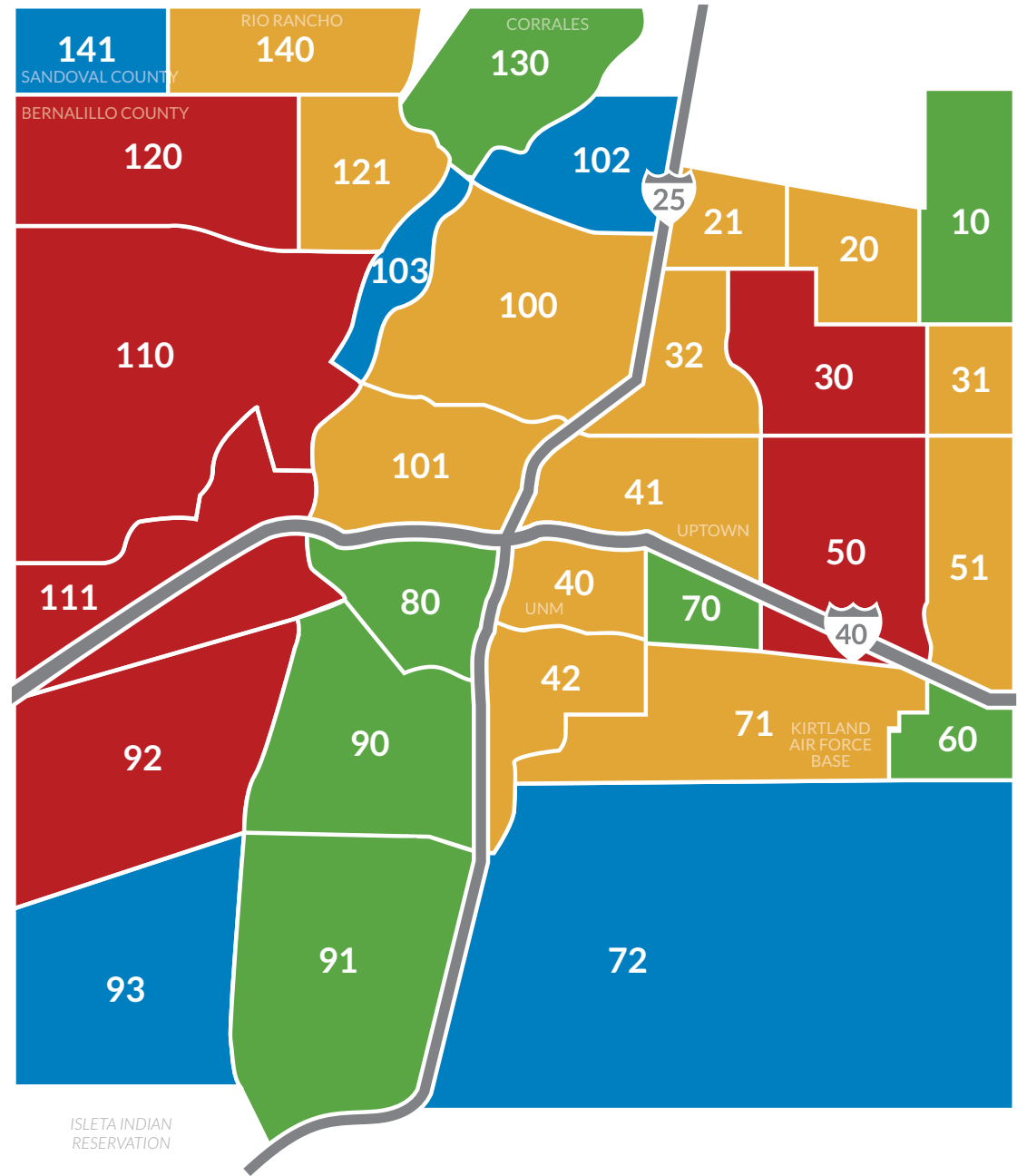
East Mountains & Estancia Basin		(DET) 2015	(DET) 2014	Percent Change	Valencia County		(DET) 2015	(DET) 2014	Percent Change
New Listings	Apr	113	103	9.71%	New Listings	Apr	102	94	8.51%
	May	83	124	-33.06%		May	95	114	-16.67%
	Jun	96	106	-9.43%		Jun	123	104	18.27%
Pending Sales	Apr	54	43	25.58%	Pending Sales	Apr	68	69	-1.45%
	May	55	44	25.00%		May	71	61	16.39%
	Jun	65	36	80.56%		Jun	57	54	5.56%
Closed Sales	Apr	36	42	-14.29%	Closed Sales	Apr	43	38	13.16%
	May	37	40	-7.50%		May	42	51	-17.65%
	Jun	44	28	57.14%		Jun	50	53	-5.66%
Median Sales Price	Apr	\$175,000	\$179,000	-2.23%	Median Sales Price	Apr	\$119,900	\$100,688	19.08%
	May	\$203,000	\$215,250	-5.69%		May	\$130,250	\$113,000	15.27%
	Jun	\$228,000	\$263,500	-13.47%		Jun	\$127,500	\$132,500	-3.77%
Average Sales Price	Apr	\$248,589	\$221,661	12.15%	Average Sales Price	Apr	\$141,351	\$107,020	32.08%
	May	\$232,584	\$232,380	0.09%		May	\$147,916	\$145,422	1.72%
	Jun	\$229,635	\$286,749	-19.92%		Jun	\$137,630	\$142,784	-3.61%
Total Active	Apr	393	409	-3.91%	Total Active	Apr	354	401	-11.72%
	May	383	477	-19.71%		May	357	436	-18.12%
	Jun	400	490	-18.37%		Jun	398	444	-10.36%
Average Days on Market	Apr	72	98	-26.53%	Average Days on Market	Apr	101	69	46.38%
	May	125	141	-11.35%		May	75	79	-5.06%
	Jun	88	108	-18.52%		Jun	79	84	-5.95%

Albuquerque & Central Bernalillo County



June 2015 | MLS Areas

10	.....	Sandia Heights
20	.....	North ABQ Acres Area
21	.....	ABQ Acres West
30	.....	Far Northeast Heights
31	.....	Foothills North
32	.....	Academy West
40	.....	UNM
41	.....	Uptown
42	.....	UNM South
50	.....	Northeast Heights
51	.....	Foothills South
60	.....	Four Hills Village
70	.....	Fairgrounds
71	.....	Southeast Heights
72	.....	Mesa Del Sol
80	.....	Downtown Area
90	.....	Near South Valley
91	.....	Valley Farms
92	.....	Southwest Heights
93	.....	Pajarito
100	.....	North Valley
101	.....	Near North Valley
102	.....	Far North Valley
103	.....	West River Valley
110	.....	Northwest Heights
111	.....	Ladera Heights
112	.....	Canconcito
120	.....	Paradise West
121	.....	Paradise East
130	.....	Corrales
140	.....	Rio Rancho South
141	.....	Rio Rancho Southwest



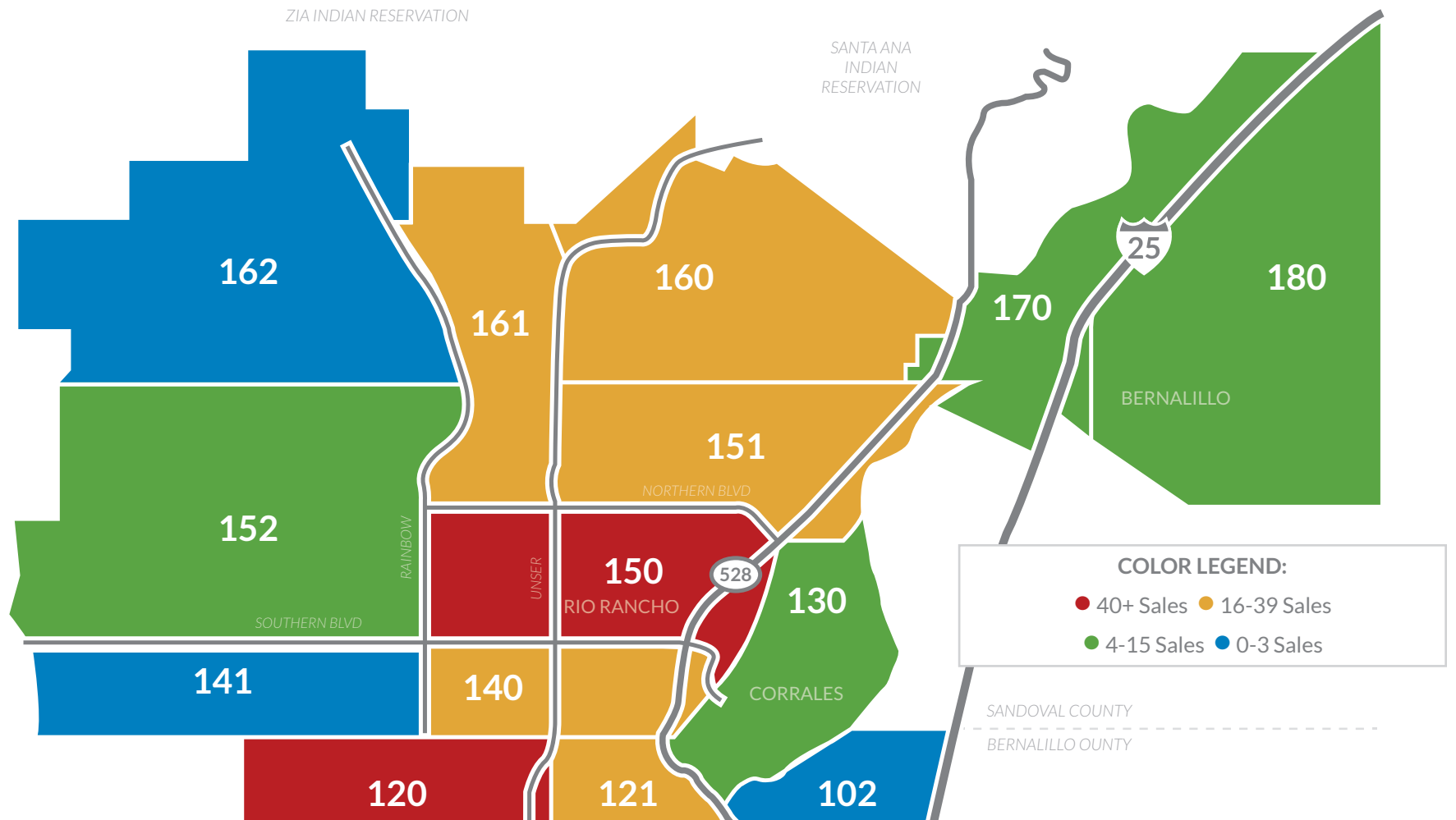
COLOR LEGEND: ● 40+ Sales ● 16-39 Sales ● 4-15 Sales ● 0-3 Sales

Rio Rancho & Southern Sandoval County



July 2015 | MLS Areas

102	Far North Valley	152	Rio Rancho Mid-West
120	Paradise West	160	Rio Rancho North
121	Paradise East	161	Rio Rancho Central
130	Corrales	162	Rio Rancho Northwest
140	Rio Rancho South	170	Bernalillo/Algodones
141	Rio Rancho Southwest	180	Placitas Area
150	Rio Rancho Mid	190	San Ysidro/Jemez Springs
151	Rio Rancho Mid-North	200	Sandoval County - Other



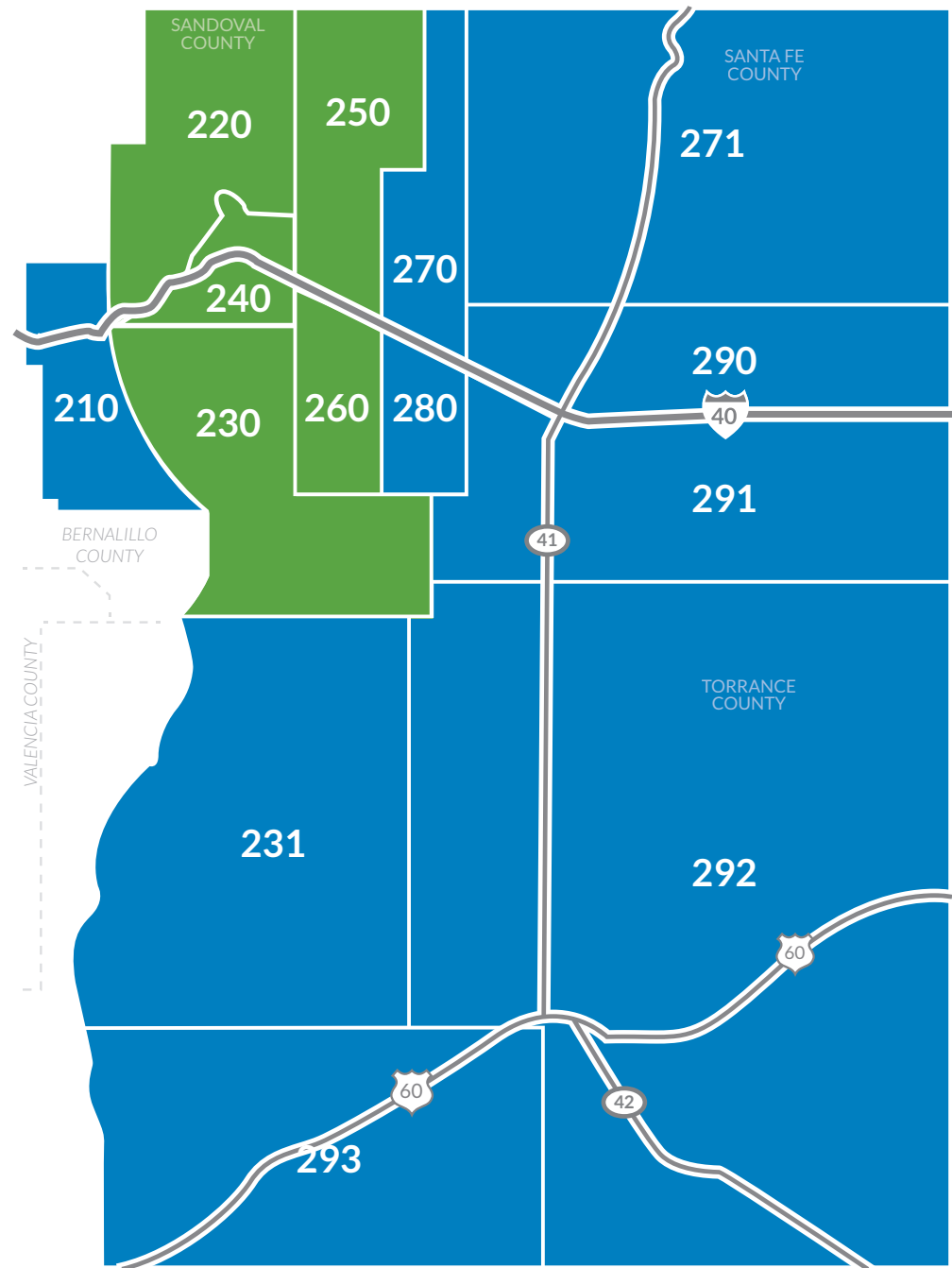
East Mountain Area & Estancia Basin

June 2015 | MLS Areas

210	.....	Carnuel, Monticello
220	.....	North of I-40
230	.....	South of I-40
231	.....	Manzano Mountain
240	.....	Zuzax, Tijeras
250	.....	Northwest Edgewood
260	.....	South 217 Area
270	.....	Northeast Edgewood
271	.....	Stanley
280	.....	Southwest Edgewood
290	.....	North Moriarty
291	.....	South Moriarty
292	.....	Estancia, McIntosh, Willard
293	.....	Mountainair

COLOR LEGEND:

- 40+ Sales
- 16-39 Sales
- 4-15 Sales
- 0-3 Sales



Valencia County

June 2015 | MLS Areas

690	.....	West Valencia County
700	.....	Los Lunas
701	.....	West Los Lunas
710	.....	Bosque Farms & Peralta
711	.....	East Los Lunas, Tome, Valencia
720	.....	Meadowlake, El Cerro Mission
721	.....	Las Maravillas, Cypress Gardens
730	.....	West Belen
740	.....	Los Chavez
741	.....	Belen
742	.....	Jarales, Bosque
750	.....	Adelino
760	.....	Rio Communities, Tierra Grande

COLOR LEGEND:

- 40+ Sales
- 16-39 Sales
- 4-15 Sales
- 0-3 Sales

