## GAAR Green Sheet Oct. 2017

An earth-friendly overview of the Monthly Statistical Highlights. The SWMLS market areas includes Albuquerque, Corrales, Placitas, Rio Rancho, Bernalillo, East Mountains/Estancia Basin and most of Valencia County.



| New Listings            |                | Pending Sales           |                   | Closed Sales             |                    |
|-------------------------|----------------|-------------------------|-------------------|--------------------------|--------------------|
| Detached                | 1,306          | Detached                | 1,050             | Detached                 | 970                |
| Attached                | 147            | Attached                | 123               | Attached                 | 117                |
| One Year Ago            |                | One Year Ago            |                   | One Year Ago             |                    |
| Detached                | 1,255          | Detached                | 886               | Detached                 | 836                |
| Attached                | 126            | Attached                | 83                | Attached                 | 92                 |
| % Change (Detached)     |                | % Change (Detached)     |                   | % Change (Detached)      |                    |
| 6.6%                    |                | 18.5%                   |                   | 16.0%                    |                    |
| YTD % Change (Detached) |                | YTD % Change (Detached) |                   | YTD % Change (Detached)  |                    |
| 2.                      | .2%            | 7                       | 7.8%              | 7                        | 7.2%               |
| Median Sales Price      |                | Average Sales Price     |                   | % of List Price Received |                    |
| Detached                | \$199,450      | Detached                | \$237,286         | Detached                 | 97.9%              |
| Attached                | \$152,000      | Attached                | \$163,383         | Attached                 | 96.9%              |
| One Year Ago            |                | One Year Ago            |                   | One Year Ago             |                    |
| Detached                | \$189,000      | Detached                | \$218,368         | Detached                 | 97.4%              |
| Attached                | \$138,750      | Attached                | \$145,242         | Attached                 | 96.6%              |
| % Change (Detached)     |                | % Change (Detached)     |                   | % Change (Detached)      |                    |
| 5.5%                    |                | 8.7%                    |                   | 0.2%                     |                    |
| YTD % Change (Detached) |                | YTD % Change (Detached) |                   | YTD % Change (Detached)  |                    |
| 4.0%                    |                | 5.1%                    |                   | 0.3%                     |                    |
| Inventory of            | Homes for Sale | Avg. Days on            | Market Until Sale | Absorption               | Rates* (in months) |
| Detached                | 3,360          | Detached                | 46                | Detached                 | 3.4                |
| Attached                | 281            | Attached                | 43                | Attached                 | 2.9                |
| One Year Ago            |                | One Year Ago            |                   | One Year Ago             |                    |
| Detached                | 4,039          | Detached                | 54                | Detached                 | 4.4                |
| Attached                | 372            | Attached                | 44                | Attached                 | 4.3                |
| % Change (Detached)     |                | % Change (Detached)     |                   | % Change (Detached)      |                    |
| -16.8%                  |                | -14.8%                  |                   | -22.7%                   |                    |
| YTD % Change (Detached) |                | YTD % Change (Detached) |                   | YTD % Change (Detached)  |                    |
| N/A                     |                | -10.9%                  |                   | N/A                      |                    |

\*The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months. SOURCE: Greater Albuquerque Association of REALTORS® - based on data from the Southwest Multiple Listing Service. Data is deemed reliable not guaranteed.

## Sales by Price - Detached

